

CRMP

California Residential Mitigation Program A Joint Powers Authority

Date of Notice: Friday, February 16, 2024

PUBLIC NOTICE

A PUBLIC MEETING OF THE GOVERNING BOARD OF THE CALIFORNIA RESIDENTIAL MITIGATION PROGRAM

NOTICE IS HEREBY GIVEN that the Governing Board of the **California Residential Mitigation Program (CRMP)** will meet in Sacramento, California. The Bagley-Keene Open Meeting Act applies generally to meetings of the board, and the meeting is open to the public—public participation, comments, and questions will be welcome for each agenda item. All items are appropriate for action if the governing board wishes to take action. Agenda items may be taken out of order.

LOCATION: California Earthquake Authority
801 K Street
Suite 1000, 10th Floor
Sacramento, CA 95814

DATE: Tuesday, February 27, 2024

TIME: 1:00 p.m.

TEAMS ACCESS TO MEETING: *

By Computer (Open the Microsoft Teams App, or navigate to [Join a Microsoft Teams Meeting by ID | Microsoft Teams](#)):

Enter Meeting ID: 248 650 519 103

Passcode: MDXhDM

Direct Link: [Click here to join the meeting](#)

Dial-in-Number: +1 323-886-4439 United States, Los Angeles (Toll)
Enter Conference ID Number: 536 913 794#

Public Participation: The telephone lines of members of the public who dial into the meeting to observe and comment will initially be muted to prevent background noise from disrupting the meeting. Public phone lines will be unmuted during all portions of the meeting that are appropriate for public comment, to allow members of the public to comment. Please see additional instructions below regarding Public Participation Procedures.

*CRMP may be unable to control unforeseen technical difficulties of the platform's audio feed of this meeting; if such technical difficulties occur, CRMP will take reasonable actions to resolve the technical difficulties to avoid disruption to public participation in the future.

PUBLIC PARTICIPATION PROCEDURES: All members of the public shall have the right to observe the meeting and offer comment during this meeting as outlined below. The acting Chair of the Governing Board will indicate when a portion of the meeting is to be opened for public comment. As indicated below, please register in order to provide comment. When it is your turn to comment, unmute your line, introduce yourself and proceed with your comment. The Chair of the meeting reserves the right to limit the time for comment. Members of the public should be prepared to complete their comments within approximately three (3) minutes, but more or less time may be allotted by the Chair.

- **If you wish to provide a public comment, please register with Maura White via email at mwhite@calquake.com at least one hour prior to the start of the meeting to ensure your participation.**
 - Any submitted email requesting to speak during public comment should include reference in the subject line of the email referencing this meeting, and the body of the email should specify if the comment is or is not regarding a specific agenda item.

ACCESSIBILITY ACCOMMODATIONS: Pursuant to the Americans with Disabilities Act, persons who need assistance in order to participate in this meeting should, prior to the meeting, contact Maura White via email at mwhite@calquake.com. We would appreciate hearing from you at least five (5) days before the meeting date to best allow us to meet your needs.

AGENDA:

1. Call to order and member roll call:

Lori Nezhura, Chair; Deputy Director, Cal OES
George Sittner, Vice Chair; Chief Insurance and Claims Officer, CEA
Jennifer Bollinger, CRMP Board Member; Chief Counsel, Cal OES
Tom Welsh, CRMP Board Member; Chief Executive Officer (Interim), CEA

Establishment of a quorum

2. Consideration and approval of the minutes of the November 7, 2023, CRMP Governing Board meeting.
3. CRMP Treasurer Benjamin Kirwan will review the CRMP financial statements as of December 31, 2023.
4. CRMP Executive Director Janiele Maffei will present her executive report.
5. CRMP Managing Director Jennifer Hogan will provide an update of the Business Plan for review and approval.

6. CRMP Managing Director Jennifer Hogan will present the CRMP Mitigation update.
7. Public comment on items that do not appear on this agenda and public requests that those matters be placed on a future agenda.
8. Adjournment.

Inquiries/General Information:

Maura White

mwhite@calquake.com

To view this notice on the CRMP website, please visit www.quakeretrofits.com

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Persons with disabilities may request special accommodations at this or any future CRMP Governing Board meeting or may request the accommodation necessary to receive agendas or materials prepared for its board meetings.

Please contact Maura White by email at mwhite@calquake.com. We would appreciate hearing from you at least five days before the meeting date to best allow us to meet your needs.

NOTE: You might have received this notice because your name, or that of your organization, appears on a public-notice list maintained by the California Earthquake Authority. If, in the future, you do not wish to receive public notices pertaining to the California Residential Mitigation Program, please send your request by email to info@californiaresidentialmitigationprogram.com.

CRMP Governing Board Memorandum

February 27, 2024

Agenda Item 2: Consideration and Approval of Board Minutes

Recommended Action: Review and approve Board minutes

Background:

Approval of Board minutes from November 7, 2023.

Recommendation:

Staff recommends approval of the Board teleconference minutes from November 7, 2023.



Draft Meeting Minutes
are not available.

Please see CRMP Governing
Board Meeting
Approved Minutes.

CRMP Governing Board Memorandum

February 27, 2024

Agenda Item 3: Treasurer's Financial Update

Recommended Action: No Action Necessary

Background:

CRMP Treasurer, Ben Kirwan, will review the CRMP financial statements as of December 31, 2023.

Recommendation:

No action is necessary.

California Residential Mitigation Program
(CRMP)

FINANCIAL
REPORT

BOARD MEETING

Tuesday, February 27, 2024

California Residential Mitigation Program
Balance Sheet
As of December 31, 2023
Unaudited

Assets

Cash and cash equivalents	\$ 4,188,399
Accounts receivable	<u>7,793,961</u>
Total assets	<u><u>11,982,360</u></u>

Liabilities and Fund Balance

Liabilities:

Accounts payable and accrued expenses	<u>617,898</u>
Total liabilities	<u>617,898</u>

Fund Balance:

Unassigned	<u>11,364,462</u>
Total fund balance	<u>11,364,462</u>
Total liabilities and fund balance	<u><u>\$ 11,982,360</u></u>

California Residential Mitigation Program
Statement of Revenues, Expenditures and Changes in Fund Balance
For the Year Ended December 31, 2023
Unaudited

Revenues:

Contributions from members	\$	5,000,000
Contributions from other governments		15,674,613
		15,674,613
Total revenues		20,674,613

Expenditures:

Administration and office expenses		30
Audit fees		65,500
Board meeting expenses		2,215
Grants to homeowners		15,342,060
Inspection services		199,359
Insurance		55,822
Software and IT support		107,101
Legal services		46,946
Marketing services/program education		396,206
Call center		8,439
		8,439
Total expenditures		16,223,678

Net change in fund balance		4,450,935
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Fund balance, beginning of year		6,913,527
		6,913,527

Fund balance, end of year	\$	11,364,462
		11,364,462

California Residential Mitigation Program
Budgeted Expenditures and Actual Expenditures
2023 Budget Year
as of December 31, 2023

	2023 Actual Revenues and Expenditures	Approved 2023 Budget	Variance \$	%
Revenue				
CEA Mitigation Fund Contribution ¹	\$ 5,000,000	\$ 7,000,000	\$ (2,000,000)	-28.57%
FEMA - 4344 ²	18,000	210,000	(192,000)	-91.43%
FEMA - 4407 ESS ²	-	2,250,000	(2,250,000)	-100.00%
FEMA - 4407 EBB ²	2,049,256	2,400,000	(350,744)	-14.61%
FEMA - 4308 ³	13,607,357	21,860,000	(8,252,643)	-37.75%
Total Revenue	\$ 20,674,613	\$ 33,720,000	\$ (13,045,387)	-38.69%
CRMP Administration Expenses				
Administration and Office Expenses	\$ 30	\$ 8,300	\$ 8,270	99.64%
Board Meeting Expenses	2,215	1,800	(415)	-23.06%
Call Center	8,439	6,500	(1,939)	-29.83%
Marketing Services/Program Education	396,206	550,000	153,794	27.96%
Audit Fees	65,500	65,000	(500)	-0.77%
Inspection Services	199,359	280,000	80,641	28.80%
Insurance	55,822	59,500	3,678	6.18%
Legal Services	46,946	50,000	3,054	6.11%
Professional Dues and Memberships	-	800	800	100.00%
Software and IT Support	107,101	54,600	(52,501)	-96.16%
Travel	-	3,000	3,000	100.00%
Total Administration Expenses	881,618	1,079,500	197,882	18.33%
Grants to Homeowners				
Grants to Homeowners - FEMA 4344	18,000	210,000	192,000	91.43%
Grants to Homeowners - FEMA 4407 ESS	-	2,250,000	2,250,000	100.00%
Grants to Homeowners - FEMA 4407 EBB	2,049,256	2,400,000	350,744	14.61%
Grants to Homeowners - CRMP EBB	35,110	360,000	324,890	90.25%
Grants to Homeowners - FEMA 4308	13,239,694	21,500,000	8,260,306	38.42%
Total Grants to Homeowners	15,342,060	26,720,000	11,377,940	42.58%
Total Administrative and Grants to Homeowners	\$ 16,223,678	\$ 27,799,500	\$ 11,575,822	41.64%

¹ Original approved budget was \$3 million. At the June 8, 2023 CEA board meeting, CEA received board approval to transfer an additional \$4 million, as needed, to CRMP to support the cash flow needs for the remainder of 2023.

² FEMA revenue is direct reimbursement based, so revenue is adjusted monthly to match FEMA incentive payments paid.

³ CRMP was awarded an additional \$80 million for FEMA 4308 in March 2022. The updated grant provisions related to FEMA 4308 allow for reimbursement of up to approximately \$6.5 million related to administrative costs of administering the \$80 million grant. Administrative costs that are for salaries, which are a CEA Mitigation expenditure, are not reimbursed to CRMP, and therefore not included on this budget report. Amounts for direct CRMP reimbursable expenses (such as marketing) are included in this line item.

CRMP Governing Board Memorandum

February 27, 2024

Agenda Item 4: Executive Report by Executive Director Janiele Maffei

Recommended Action: No action required – information only

Background:

Executive Director Janiele Maffei will provide an update on the CRMP and CEA mitigation interests and projects.

Recommendation:

No action necessary.

CRMP Governing Board Memorandum

February 27, 2024

Agenda Item 5: CRMP Business Plan

Recommended Action: Review and approve business plan

Background:

CRMP Managing Director Jennifer Hogan will present the business plan for Board approval. The plan was last presented to the Board at the May 2023 meeting and was approved. The Governing Board is required by the CRMP Joint Exercise of Powers Agreement to review and update the CRMP business plan annually.

An overview of the recommended changes are as follows:

- Language change in Section 1, as follows:
 - Change language from:
“Strengthen cripple walls to enable them to function as shear elements....”
 - Change to:
“Strengthen crawl space walls to enable them to function as shear elements...”
- Technical clean-up in Section 1B, as follows:
 - Remove unnecessary language, from:
“As a design professional, the following items are required in order to remain on the list of design professionals.”
 - Change to:
“As a design professional, the following items are required to remain on the list of design professionals.”
- Technical clean-up in Section 1D, as follows:
 - Include previously excluded language, from:
“Program that the governing board decides are appropriate.”
 - Change to:
“Evaluate CRMP program results from time to time and make changes in the program that the governing board decides are appropriate.”
- Technical clean-up in Section 1D, as follows:
 - Remove unnecessary language, from:
“CRMP may employ or contract for staff and consultants...”
 - Change to:
“CRMP may employ or contract staff and consultants...”

- Technical clean-up in Section 2B, as follows:
 - Remove unnecessary language, from:
“...required by federal law in order for the State to receive federal funds...”
 - Change to:
“...required by federal law for the State to receive federal funds...”

Recommendation:

Staff recommends approval of changes, as noted above, to the current CRMP business plan.

*adopted 10/4/11
revised 6/11/12
revised 7/30/13
revised 7/15/14
revised 12/1/15
revised 5/16/17
revised 12/11/18
revised 9/15/2020
adopted 2/22/21
revised 2/14/22
revised 5/30/23*

Business Plan

California Residential Mitigation Program (CRMP)

1. Program Overview

Both the California Office of Emergency Services (Cal OES) and the California Earthquake Authority (CEA) are authorized to assist California dwelling owners who wish to retrofit their dwellings to protect against earthquake damage. The CEA and Cal OES entered into a joint exercise of powers agreement (“JPA”) to create the California Residential Mitigation Program (CRMP) to carry out a joint mitigation program.

The purpose of the CRMP program is to solicit, accept and disburse funds that will be used to provide grants and other types of assistance and incentives to the owners of residential buildings consistent with the JPA in California who wish to retrofit their dwellings to protect against earthquake damage.

The program’s focus is paying or reimbursing dwelling-retrofit expenses that:

1. strengthen cripple crawl space walls to enable them to function as shear elements, significantly protecting the dwelling from collapsing;
2. bolt sill plates to the foundation, enabling the dwelling to remain in place, rather than sliding off the foundation during an earthquake;
3. strengthen soft, weak or open front- dwellings to decrease the risk of collapse; and
4. address other seismic-related seismic vulnerabilities, consistent with the CRMP program rules, which are promulgated from time to time.

A. CA Building Code for retrofitting existing residential buildings

The retrofit work funded by CRMP is to conform to California law and may also conform to other design guidance, as determined appropriate, and approved by the governing board from time to time, including but not limited to the latest edition of Chapters A3 and A4 of the California Existing Building Code; ASCE 41; FEMA P-807; and FEMA P-1100.

The retrofit work will also be subject to any more restrictive local requirements and to the permitting and building-inspection processes of local jurisdictions.

B. Contractors and Design Professionals training and requirements

I. Contractors:

A critical element of the CRMP program is to encourage and support work performed by private-sector contractors that have received FEMA-supplied, specialized residential-seismic-retrofit training. Accordingly, the program includes the following features.

1. Online videos and related tests to illustrate and instruct how to properly perform residential seismic retrofits that meet all applicable residential-seismic-retrofit building codes.
2. A public list of contractors that have one or more employees, workers, or other associated persons who have successfully completed the contractor-training videos and tests, made available online to dwelling owners.
3. A requirement that each listed contractor perform all program retrofit work in accordance with design guidance promulgated pursuant to Section 1(A) above and ensure that an employee, worker, or other associated person who has taken and successfully completed the contractor-training videos and tests oversees and approves all program retrofit work performed by the contractor.
4. A requirement that each listed contractor confirm that it is a licensed contractor in the State of California in good standing and that it will make available to CRMP, on request, evidence that it:
 - a. has in force a current California contractor's license (Class A or B only) in a field reasonably related to residential seismic retrofit work in California;
 - b. has in force a current construction bond that meets or exceeds the statutory requirement for such bonds;
 - c. retains evidence of current workers' compensation insurance for all employees of the contractor; and
 - d. demonstrates a commitment to work within the local jurisdiction's building-construction permitting and inspection processes.

5. Removal of a contractor from the CRMP list of contractors, at the sole discretion of CRMP, in the event CRMP determines that the contractor has failed to meet the requirements listed in (3) or (4) above or is using CRMP's trademark or anything similar to it or the phrase "Brace + Bolt" in a manner that implies to homeowners or the public that the contractor is affiliated with CRMP beyond being a CRMP-registered contractor.

II. Design Professionals (Architects and Engineers)

As a design professional, the following items are required ~~in order~~ to remain on the list of design professionals:

1. Is licensed in the State of California in good standing; and 2. A requirement that each listed design professional will make available to CRMP, on request, evidence that it:
 - a. performs all program retrofit work in accordance with design guidance promulgated pursuant to Section 1(A) above
 - b. retains evidence of current workers' compensation insurance for all employees of the design professional, if required; and
 - c. demonstrates a commitment to work within the local jurisdiction's building-construction permitting and inspection processes.

Removal of a design professional from the CRMP list of design professionals is at the sole discretion of CRMP, in the event CRMP determines that the design professional has failed to meet the requirements listed in (1) or (2) above or is using CRMP's trademark or anything similar to it or the phrase "Brace + Bolt" in a manner that implies to homeowners or the public that the design professional is affiliated with CRMP beyond being a CRMP-registered design professional.

C. Management team

CRMP is a legally separate entity from its members. It has a governing board consisting of two members appointed by CEA and two members appointed by Cal OES.

Overall responsibility for operations has been delegated by the governing board to the Executive Director in a governing board resolution authorizing the Executive Director to take all necessary and appropriate actions to implement the business plan adopted by the governing board as updated from time to time, with the following limitations:

1. obtain prior approval of the governing board for contracts that either (a) involve a cost or obligation to CRMP greater than \$100,000 annually (or if the contract is not for a set amount, where the obligation is likely to exceed \$100,000 annually); or (b) have a duration or likely duration greater than 12 months;

2. obtain prior approval of the governing board before commencing litigation or arbitration proceedings; and
3. obtain prior approval of the governing board for the annual budget of CRMP.

The Executive Director is authorized to operate CRMP within the framework established by law and the joint exercise of powers agreement that formed CRMP and in accordance with rules and policies adopted by the governing board, including the CRMP Procurement Guidelines and Contracting Manual and the CRMP Expenditures Procedures Manual.

The Executive Director is expected to:

1. endeavor continually to identify emerging legal, economic, political, social, technological, and marketplace trends that are likely to affect CRMP's fulfillment of its mission, its operations, solvency, and management and bring to the attention of the governing board all matters that are sensitive in nature or that have a significant policy impact;
2. advise the governing board on all matters pertaining to CRMP;
3. cooperate with and act as liaison between and among the governing board, the CRMP staff, the members of CRMP and their staffs, departments and agencies of the State of California, the Legislature, the Governor, the State Treasurer, the Insurance Commissioner, and other state officers;
4. present to the governing board (with recommendations for) policies, rules, and proposed actions to carry out the provisions of laws that apply to CRMP programs;
5. submit to the governing board reports, resolutions, and procedures, and make recommendations for legislative action on changes in CRMP's programs and efforts in connection with the laws that govern the administration of CRMP;
6. maintain membership in and participate in the proceedings of state, national and other organizations in the field of earthquake loss mitigation for the purpose of keeping abreast of developments in that field and any and all related fields or endeavors—membership and participation includes traveling to and attending meetings of those organizations, as appropriate, and the Executive Director may designate any staff members (or, as appropriate, a contracted CRMP vendor or consultant) to carry out these delegated duties;
7. in consultation with the governing board as needed, act as the primary spokesperson for CRMP to the public and appear before and offer testimony to Legislative committees and address other groups to inform them of the operations, programs, and policies of CRMP as well as positions taken by the governing board (if any) on proposed laws and other issues;

8. prepare proposed updates to the CRMP business plan no less frequently than annually and submit the updates to the governing board for consideration and approval;
9. oversee, direct, and monitor the performance of services from all CRMP contractors, vendors, consultants, and advisors;
10. accept service of summons and any other legal service of process for and on behalf of the governing board and CRMP;
11. execute all documents and authorize the issuance of instructions to accomplish the Executive Director's authorized responsibilities and duties;
12. report to the governing board on the grants applied for and received;
13. annually select and report to the governing board on the ZIP Codes in which dwelling owners will be invited to submit applications to participate in the CRMP program; and
14. annually notify the governing board of marketing plans for the CRMP program.

D. Governing Board

Under its overall authority and responsibility to administer CRMP, the governing board will retain the following powers:

1. deliberate on and adopt basic policy and policy initiatives of CRMP;
2. review and adopt the annual budget of CRMP and CRMP's cash-flow plan and approve significant budget and cash-flow plan changes;
3. review and adopt the CRMP business plan, approve significant deviations from or actions not in the plan, and review and update the business plan no less frequently than annually;
4. evaluate CRMP program results from time to time and make changes in the program that the governing board decides are appropriate;
5. approve contracts that fall outside the scope of authority delegated to the Executive Director;
6. conduct, or delegate responsibility for, annual performance reviews of key staff; and
7. review and approve litigation and arbitration proceedings.

CRMP may employ or contract ~~for~~ staff and consultants as required to administer the program and may contract with private-sector and other organizations to provide goods and

services. Management oversight of the program will be provided by the governing board of CRMP through the chief mitigation officer of the CEA, serving as CRMP Executive Director. Cal OES, through its seats on the governing board, will have input into the direction taken by CRMP. No staffing will be provided by Cal OES.

Under California law, the debts, liabilities, and obligations of CRMP will not be debts, liabilities, or obligations of either of its members. CRMP will purchase insurance, including tort-liability insurance and errors and omissions insurance for CRMP, its members, its officers and employees, and the officers and employees of the CEA who provide services to CRMP and cyber insurance. CEA and Cal OES will be named in the tort liability insurance policy as additional insureds. The terms and cost of such insurance must be acceptable to the CEA and to Cal OES.

2. Program Funding

Funding for CRMP will be provided by voluntary advances, contributions, or grants. Funds from each funding source will be identified and tracked in a manner that permits CRMP to separately account for funds from each funding source. CRMP's program rules will be modified as necessary to reflect restrictions and requirements relating to new funding sources.

A. CEA contributions

CEA plans to continue to contribute funds to CRMP in support of the CRMP program from CEA's Earthquake Loss Mitigation Fund. CEA also has contributed to CRMP the use of personnel, equipment and property. The amount and timing of CEA contributions is within the sole discretion of CEA. Funding provided by CEA may be used for CRMP administrative and operating expenses in addition to direct program expenses. The CEA contributions will be used for the programs described at www.earthquakebracebolt.com and www.earthquakesoftstory.com.

B. Multi-Hazard Mitigation Plan and FEMA grants

Cal OES will maintain the State of California Multi-Hazard Mitigation Plan, which is required by federal law ~~in order~~ for the State to receive federal funds for mitigation, disaster recovery, and fire suppression. Cal OES shall not contribute to the CRMP funds appropriated to Cal OES in the state budget for administrative or operations costs except for funds provided by FEMA or other grant programs. Cal OES, CEA, and CRMP plan to seek federal funding under FEMA's earthquake hazard mitigation assistance grant programs and other FEMA funding sources.

C. Other third-party funding

Funds for the CRMP program will be sought from state and other sources and will be accepted if the funding source and any accompanying restrictions and requirements are approved by the governing board of CRMP with the prior written consent of CEA and Cal OES.

3. Other Programs

The CRMP program will not preclude Cal OES or CEA from establishing and operating other mitigation projects or programs.

CRMP Governing Board Memorandum

February 27, 2024

Agenda Item 6: California Residential Mitigation Program incentive programs
(CRMP Earthquake Retrofit Programs)

Recommended Action: No action required – information only

CRMP Retrofit Programs Overview:

As of January 27th, more than 23,642 residential seismic retrofits have been completed. This is an increase of 1,607 retrofits from the previous Governing Board meeting, 1,375 of which were completed under the various FEMA-funded HMGP programs.

Earthquake Brace + Bolt Program 1/27/2024 CRMP and CEA by Program Cycle			
Program	Completed	In Progress	Status
2014-2018 EBB	7,598	N/A	Closed
FEMA Napa EBB	110	N/A	Closed
CEA BB	1,110	177	Open
CRMP 2019 EBB	609	1	Open
FEMA – funded HMGP DR 4308, 4344, & 4407	14,215	3,350	Open
Total	23,642	3,528	

Earthquake Brace and Bolt (EBB):

2024 Registration:

Registration for the 2024 EBB program opened on January 10, 2024, and closes on February 21, 2024. As of February 12, 2024, more than 15,800 people have completed registration. For comparison, 19,631 people registered for the 2023 EBB program.

Registration Launch Campaign:

Starting January 10, 2024, CRMP promoted the availability of EBB grants to eligible California homeowners in 815 ZIP Codes through earned media, social media, and direct mail. We sought to raise awareness, educate homeowners on the value of a seismic retrofit, and encourage Californians to apply for the program.

These efforts resulted in the following earned media metrics:

- 41 Television News Stories
- 32 Radio Stories (including iHeartRadio affiliates and National Public Radio)
- 41 Print Stories
- Audience Reach – 2.5B
- Organic social media Views – 1.34K

More than 100,000 emails were sent to individuals who opted into our email distribution database, previously registered but did not complete a retrofit, were past program participants, and to current registrants – asking them to share information about the availability of the EBB program with their friends, family, and neighbors.

- 124,899 Emails sent to EBB community
 - 62,617 Emails to opt-in database
 - 25,420 Emails to homeowners that registered but did not complete a retrofit
 - 20,862 Emails to homeowners who have completed a retrofit
 - 16,000 Emails to 2024 registrants, asking them to share open registration

More than 200,000 informational letters and postcards were sent to CEA policy holders, and homeowners in qualifying areas. 25,000 Spanish/English postcards were mailed to income-eligible households.

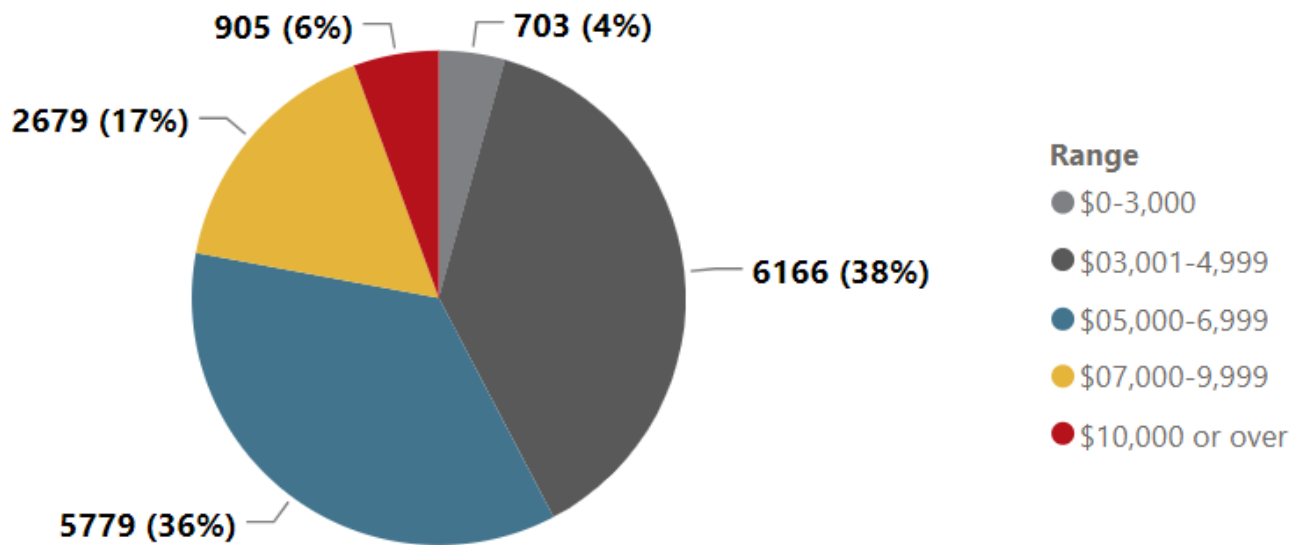
To support our social media campaign, we created 10 pre-registration and registration static ads in English and Spanish, and 11 short form video ads in English and Spanish. Additionally, we created two landing page videos, two next step videos, two incomplete registration videos, two final day (final days of registration) videos, two homeowners acceptance videos, and two campaign tool kit videos, each in English and Spanish.

To ensure local building departments are educated and prepared to support homeowners in securing the necessary permits for their retrofit projects, CRMP is providing a series of webinars to building officials and their staff, daily at 8am and 3pm, from February 12 through February 16.

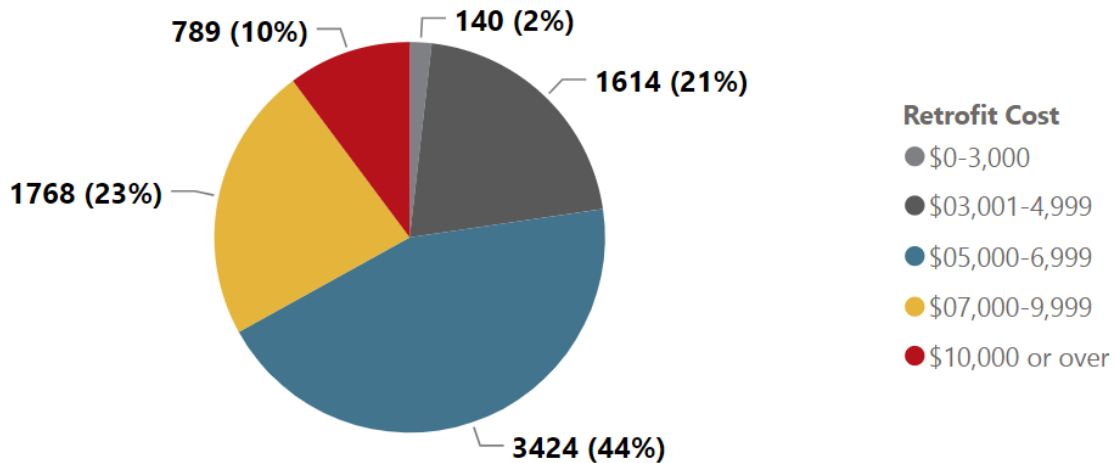
EBB Northern and Southern Regional Differences:

The cost of retrofits within specific ranges remained stable during this reporting period. For all retrofits completed, 78% cost less than \$6,999 with the average remaining consistent at roughly \$5,000 statewide. The average retrofit cost in Northern California remains higher than that in Southern California, with the average cost for program year 2019 and beyond in Northern California being \$7,702, versus \$4,971 in Southern California.

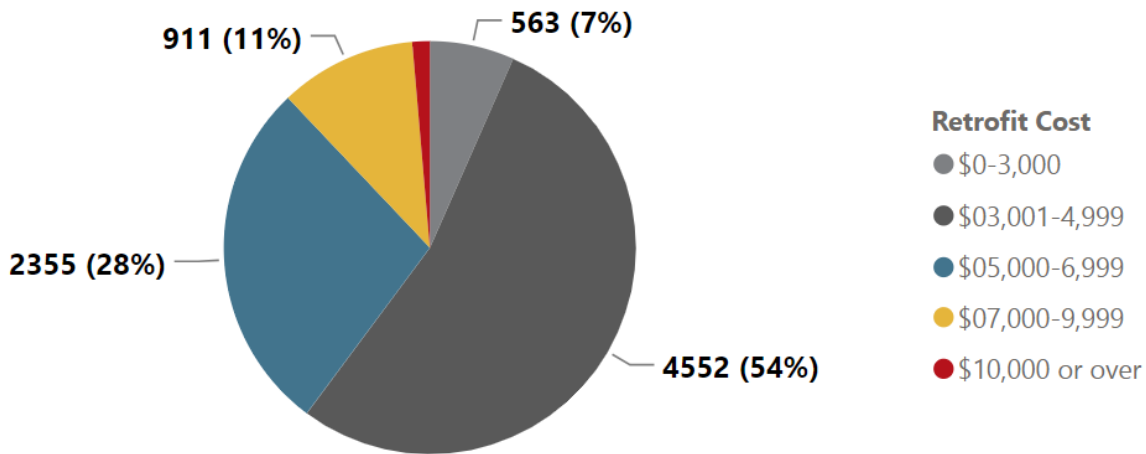
Range of Retrofit Cost '19-'24



Range of Retrofit Cost NorCal '19-'24



Range of Retrofit Cost SoCal '19-'24



Earthquake Soft-Story (ESS):

Implementation of CRMP’s ESS program continues to match the pace and scale of the initial implementation of the EBB program. To date, 10 properties have completed pre-retrofit requirements and have been submitted to FEMA for review and approval. FEMA’s approval timeline is unknown given the infancy of the program. EBB application reviews/approvals typically took 4-6 weeks prior to the establishment of a categorical exclusion which eliminated the need for individual property review by FEMA.

In addition to the 10 above, there are approximately 190 participants in various phases of pre-retrofit. It is estimated that ~350 retrofits could be completed with the available funds from the FEMA grant. With the difference between the number of grants and active participants in the ESS program, registration for the program will be offered again in 2024 to bring additional participants into the program and ensure that the full grant amount can be expended.

Future Funding Opportunities:

HMGP released a Notice of Funding Opportunity (NOFO) as a result of the Presidential Major Disaster Declaration, DR-4750 (Hurricane Hillary). CEA submitted two Notices of Interest (NOI) to Cal OES on February 16th, \$5M for Earthquake Soft-story and \$5M for Earthquake Brace + Bolt. Both NOIs were approved by Cal OES to submit a full subapplication, due June 10th.

Multifamily Soft-Story Retrofit Program (MFSS):

Since the last CRMP Board meeting in November 2023, the Governor's proposed budget recommends a reversion of the \$15M previously allocated to support the development and implementation of the multifamily program. However, CRMP has two BRIC applications, each for \$20M (\$40M total) from the 2021 and 2022 BRIC cycles in FEMA review. Additionally, CRMP submitted a third BRIC application for \$20M in the 2023 BRIC program cycle which is undergoing Cal OES review to determine if it will be submitted to FEMA.

California Earthquake Authority Brace and Bolt (CEA BB):

The CEA BB program is not under the purview of the CRMP Board, however, the CEA staff who support CRMP programs also support CEA BB so there are overlapping priorities which impact staffing.

The CEA BB program recently re-opened to homeowners that own a CEA earthquake insurance policy. From the previous meeting, 230 homeowners have completed retrofits, with an additional 177 currently in progress.

Staff Efforts:

Inbound calls and emails are significantly increased during open registration. CRMP staff continue their efforts, busy working from home since the last Board meeting (October 8th – January 27th):

- 8,136 Incoming Calls (increase of 1,460 calls from last period)
- 6,894 Outbound Calls (increase of 3,689 calls from last period)
- 4,660 Emails Answered (increase of 1,515 emails from last period)