CRMP

California Residential Mitigation Program

A Joint Powers Authority

Date of Notice: Friday, May 5, 2017

PUBLIC NOTICE

A PUBLIC MEETING OF THE GOVERNING BOARD OF THE CALIFORNIA RESIDENTIAL MITIGATION PROGRAM

NOTICE IS HEREBY GIVEN that the Governing Board of the **California Residential Mitigation Program (CRMP)** will meet in Sacramento, California. The Bagley-Keene Open Meeting Act applies generally to meetings of the board, and the meeting is open to the public—public participation, comments, and questions will be welcome for each agenda item. All items are appropriate for action if the governing board wishes to take action. Agenda items may be taken out of order.

LOCATION: Governor's Office of Emergency Services

("Cal OES")

3650 Schriever Avenue MPR1 Mather, California, 95655

DATE: Tuesday, May 16, 2017

TIME: 1:00 p.m.

AGENDA:

1. Call to order and member roll call:

Mitch Ziemer – Chair, Insurance Director, CEA Christina Curry – Vice Chair, Deputy Director, California Office of Emergency Services Dan Dyce – Consultant, CEA

Establishment of a quorum

- 2. Consideration and Acceptance of Notice of Appointment.
- 3. Consideration and approval of the minutes of the January 17, 2017, CRMP Governing Board meeting.
- 4. CRMP Executive Director Janiele Maffei will present her executive report.

- 5. Ms. Maffei will present updates to the CRMP Business Plan for board approval.
- 6. CRMP Treasurer Tim Richison will present a financial report.
- 7. Mr. Richison will present an insurance update.
- 8. CRMP Managing Director Sheri Aguirre will present an update on the Earthquake Brace + Bolt and the Napa Brace + Bolt programs.
- 9. Ms. Maffei will present for Board approval 2018 EBB ZIP Codes, based on Board-adopted protocols.
- 10. Ms. Aguirre will present a proposal to adopt a quarterly meeting schedule and a revised 2017 Governing Board Meeting calendar for approval.
- 11. Public comment on items that do not appear on this agenda and public requests that those matters be placed on a future agenda.
- 12. Adjournment.

Inquiries/General Information:

Jacqueline Ball (916) 661-5607 (Direct) Toll free (877)797-4300 jball@calquake.com

Media Contact:

D'Anne Ousley Communications Specialist (916) 661-5524 dousley@calquake.com

To view this notice on the CRMP website, please visit www.CaliforniaResidentialMitigationProgram.com

* * * *

Persons with disabilities may request special accommodations at this or any future CRMP governing board meeting or may request the accommodation necessary to receive agendas or materials prepared for its board meetings.

Please contact Jacqueline Ball by telephone at (916) 661-5607 or by email at iball@calquake.com. We would appreciate hearing from you at least five days before the meeting date to best allow us to meet your needs.

NOTE: You might have received this notice because your name, or that of your organization, appears on a public-notice list maintained by the California Earthquake Authority. If in the future you do not wish to receive public notices pertaining to the California Residential Mitigation Program, please send your request by email to info@californiaresidentialmitigationprogram.com.

CRMP Governing Board Memorandum

May 16, 2017

Agenda Item 2: Consideration and Acceptance of Notice of Appointment

Recommended Action: Acceptance of Notice of Appointment for Board Membership

Background:

Per the Joint Exercise of Powers Agreement, dated August 16, 2011, "... between CALIFORNIA EARTHQUAKE AUTHORITY, a public instrumentality of the State of California ("CEA") and CALIFORNIA GOVERNOR'S OFFICE OF EMERGENCY SERVICES ("CAL OES"), an agency of the State of California, the CRMP is administered by a governing board (the "Board") consisting of two members selected by the CEA and two members selected by Cal OES. The term of office of any member of the Board shall continue for two years."

Board Secretary, Danny Marshall, present to the Board the following:

1. Notice of Cal OES appointment of Grace Koch, Chief Deputy Director, as a member of the CRMP Governing Board (replacing Nancy Ward).

The above individual is presented to the Board for consideration and acceptance as an appointed member to the CRMP Governing Board.

Recommendation:

Accept individual presented in notice of appointments as a member of the CRMP Governing Board.



Draft Meeting Minutes are not available.

Please see CRMP Governing
Board Meeting
Approved Minutes.

CRMP Governing Board Memorandum

May 16, 2017

Agenda Item 4: Executive Report by Executive Director Janiele Maffei

Recommended Action: No Action Necessary

Background:

Executive Director Janiele Maffei will provide an update on CRMP and CEA mitigation interests and projects.

Recommendation:

No action necessary.

CRMP Governing Board Memorandum

May 16, 2017

Agenda Item 5: CRMP business plan updates

Recommended Action: Approve updated business plan

Background:

Executive Director Janiele Maffei will present updates and amendments to the CRMP Business Plan for Board Approval. The governing board is required by the CRMP Joint Exercise of Powers Agreement to review and update the CRMP business plan annually. The business plan was last updated in December 2015. Attached is a copy of the business plan that has been marked to show proposed updates, together with a clean copy incorporating all of those proposed changes.

Recommendation:

Approve revised business plan.

adopted 10/4/11 revised 6/11/12 revised 7/30/13 revised 7/15/14 revised 12/1/15 revised 5/16/17

Business Plan

California Residential Mitigation Program (CRMP)

1. Program Overview

Both the California Office of Emergency Services (Cal OES) and the California Earthquake Authority (CEA) are authorized to assist California dwelling owners who wish to retrofit their dwellings to protect against earthquake damage. The CEA and Cal OES entered into a joint exercise of powers agreement to create the California Residential Mitigation Program (CRMP) to carry out a joint mitigation program.

The purpose of the CRMP program is to accept and disburse funds that will be used to provide grants and other types of assistance and incentives to the owners of single family residential buildings (one to four dwelling units) in California who wish to retrofit their dwellings to protect against earthquake damage.

The program's focus is will be limited to funding paying or reimbursing dwelling-retrofit expenses that:

- 1. strengthen cripple walls to enable them to function as shear elements, significantly protecting the dwelling from collapsing; and
- 2. bolt sill plates to the foundation, enabling the dwelling to remain in place, rather than sliding off the foundation during an earthquake.

A. CA Building Code for retrofitting existing residential buildings

The retrofit work funded by CRMP is to conform to California law (Appendix Chapter A3 to California Building Code, Title 24, Part 2). The retrofit work will also be subject to any more restrictive local requirements and to the permitting and <u>building</u>-inspection processes of local jurisdictions.

B. Contractor training and requirements

<u>AOne of the critical elements element</u> of the CRMP program is to encourage and support work performed by private_-sector contractors who that have received <u>FEMA-supplied</u>,

specialized residential_-seismic_-retrofit training. Accordingly, the program will include includes the following features.

- 1. Online videos and <u>related</u> tests to illustrate and instruct how to properly perform residential <u>seismic</u> retrofits that meet all applicable residential-<u>seismic</u>-retrofit building codes.
- 2. A public list of contractors that have one or more employees, workers, or other associated persons that who have successfully completed the contractor—training videos and tests, to be made available online to dwelling owners.
- 3. A requirement that each listed contractor perform all program retrofit work in accordance with Chapter A3 and ensure that an employee, worker, or other associated person who has taken and successfully completed the contractor_training videos and tests oversees and approves all program retrofit work performed by the contractor.
- 4. A requirement that each listed contractor confirm that it is a licensed contractor in the State of California in good standing and that it will make available to CRMP, on request, evidence that it:
 - has in force a current California contractor's license in a field reasonably related to residential <u>seismic</u> retrofit work on single-family dwellings in California;
 - b. has in force a current construction bond that meets or exceeds the statutory requirement for such bonds;
 - c. retains evidence of current workers' compensation insurance for all employees of the contractor; and
 - d. demonstrates a commitment to work within the local jurisdiction's buildingconstruction permitting and inspection processes.
- 5. Removal of a contractor from the CRMP list of contractors, at the sole discretion of CRMP, in the event CRMP determines that the contractor has failed to meet the requirements listed in (3) or (4) above or is using CRMP's trademark or anything similar to it or the phrase "Brace + Bolt" in a manner that implies to homeowners or the public that the contractor is affiliated with CRMP beyond being a CRMP-registered contractor.

C. Management team

CRMP is a legally separate entity from its members. It has a governing board consisting of two members appointed by the CEA and two members appointed by Cal OES.

Overall responsibility for operations has been delegated by the governing board to the Executive Director in a governing board resolution authorizing the Executive Director to take all necessary and appropriate actions to implement the business plan adopted by the governing board as updated from time to time, with the following limitations:

1. obtain prior approval of the governing board for contracts that either (a) involve a cost or obligation to CRMP greater than \$100,000 annually (or if the contract is not for a set amount, where the obligation is likely to exceed \$100,000 annually); or (b) have a duration or likely duration greater than 12 months;

- 2. obtain prior approval of the governing board before commencing litigation or arbitration proceedings; and
- 3. obtain prior approval of the governing board for the annual budget of CRMP.

The Executive Director is authorized to operate CRMP within the framework established by law and the joint exercise of powers agreement that formed CRMP and in accordance with rules and policies adopted by the governing board, including the CRMP Procurement Guidelines and Contracting Manual and the CRMP Expenditures Procedures Manual.

The Executive Director is expected to:

- 1. endeavor continually to identify emerging legal, economic, political, social, technological, and marketplace trends that are likely to affect CRMP's fulfillment of its mission, its operations, solvency, and management and bring to the attention of the governing board all matters that are sensitive in nature or that have a significant policy impact;
- 2. advise the governing board on all matters pertaining to CRMP;
- 3. cooperate with and act as liaison between and among the governing board, the CRMP staff, the members of CRMP and their staffs, departments and agencies of the State of California, the Legislature, the Governor, the State Treasurer, the Insurance Commissioner, and other state officers;
- 4. present to the governing board (with recommendations <u>for</u>) policies, rules, and proposed actions to carry out the provisions of laws that apply to CRMP programs;
- 5. submit to the governing board reports, resolutions, and procedures, and make recommendations for legislative action on changes in CRMP's programs and efforts in connection with the laws that govern the administration of CRMP;
- 6. maintain membership in and participate in the proceedings of state, national and other organizations in the field of earthquake loss mitigation for the purpose of keeping abreast of developments in that field and any and all related fields or endeavors—membership and participation includes traveling to and attending meetings of those organizations, as appropriate, and the Executive Director may designate any staff members (or, as appropriate, a contracted CRMP vendor or consultant) to carry out these delegated duties;
- 7. __in consultation with the governing board as needed, act as the primary spokesperson for CRMP to the public and appear before and offer testimony to Legislative committees and address other groups to inform them of the operations, programs, and policies of CRMP as well as positions taken by the governing board (if any) on proposed laws and other issues;

- 8. prepare proposed updates to the CRMP business plan no less frequently than annually and submit the updates to the governing board for consideration and approval;
- 9. oversee, direct, and monitor the performance of services from all CRMP contractors, vendors, consultants, and advisors;
- 10. accept service of summons and any other legal service of process for and on behalf of the governing board and CRMP; and
- 11. execute all documents and <u>authorize authorizing</u> the issuance of instructions to accomplish the Executive Director's authorized responsibilities and duties-

Under its overall authority and responsibility to administer CRMP, the governing board will retain the following powers:

- 1. deliberate on and adopt basic policy and policy initiatives of CRMP;
- 2. review and adopt the annual budget of CRMP and CRMP's cash_-flow plan and approve significant budget and cash_-flow plan changes;
- 3. review and adopt the CRMP business plan, approve significant deviations from or actions not in the plan, and review and update the business plan no less frequently than annually;
- 4. approve the ZIP <u>eodes Codes</u> in which dwelling owners will be invited to submit application<u>s</u> forms to participate in the CRMP program;
- 5. approve marketing plans for the CRMP program;
- 6. evaluate CRMP program results from time to time and make changes in the program that the governing board decides are appropriate;
- 7. approve contracts that fall outside the scope of authority delegated to the Executive Director;
- 8. conduct, or delegate responsibility for, annual performance reviews of key staff; and
- 9. review and approve litigation and arbitration proceedings.

CRMP may employ or contract for staff and consultants as required to administer the program and may contract with private-sector and other organizations for to provide goods and services. Management oversight of the program will be provided by the governing board of CRMP through the chief mitigation officer of the CEA, serving as CRMP Executive Director. Cal OES, through its seats on the governing board, will have input into the direction taken by CRMP. No staffing will be provided by Cal OES.

Under California law, the debts, liabilities, and obligations of CRMP will not be debts, liabilities, or obligations of either of its members. CRMP will purchase insurance, including tort_-liability insurance and errors and omissions insurance for- CRMP, its members, its officers and employees, and the officers and employees of the CEA who provide services to CRMP. The CEA and Cal OES will be named in the tort liability insurance policy as additional insureds. The terms and cost of such insurance must be acceptable to the CEA and to Cal OES.

2. Program Funding

Funding for CRMP will be provided by voluntary advances, contributions, or grants. Funds from each funding source will be identified and tracked in a manner that permits CRMP to separately account for funds from each funding source. CRMP's program rules will be modified as necessary to reflect restrictions and requirements relating to new funding sources.

A. CEA contributions

The CEA plans to continue to contribute funds to CRMP in support of the CRMP program from the CEA's Earthquake Loss Mitigation Fund. The CEA has also contributed to CRMP the use of personnel, equipment and property. The amount and timing of CEA contributions is within the sole discretion of the CEA. Funding provided by the CEA may be used for CRMP administrative and operating expenses in addition to direct program expenses. The CEA contributions will be used for the program described at www.earthquakebracebolt.com.

B. Multi-Hazard Mitigation Plan and FEMA grants

Cal OES will maintain the State of California Multi-Hazard Mitigation Plan, which is required by federal law in order for the State to receive federal funds for mitigation, disaster recovery, and fire suppression. Cal OES shall not contribute to the CRMP funds appropriated to Cal OES in the state budget. Cal OES, the CEA, and CRMP plan to seek federal funding under FEMA's earthquake hazard mitigation grant program and other FEMA funding sources.

C. Other third_-party funding

Funds for the CRMP program will be sought from state and other sources and will be accepted if the funding source and any accompanying restrictions and requirements are approved by the governing board of CRMP with the prior written consent of the CEA and Cal OES.

3. Other Programs

adopted 10/4/11 revised 6/11/12 revised 7/30/13 revised 7/15/14 revised 12/1/15 revised 5/16/17

Business Plan

California Residential Mitigation Program (CRMP)

1. Program Overview

Both the California Office of Emergency Services (Cal OES) and the California Earthquake Authority (CEA) are authorized to assist California dwelling owners who wish to retrofit their dwellings to protect against earthquake damage. The CEA and Cal OES entered into a joint exercise of powers agreement to create the California Residential Mitigation Program (CRMP) to carry out a joint mitigation program.

The purpose of the CRMP program is to accept and disburse funds that will be used to provide grants and other types of assistance and incentives to the owners of single family residential buildings (one to four dwelling units) in California who wish to retrofit their dwellings to protect against earthquake damage.

The program's focus is paying or reimbursing dwelling-retrofit expenses that:

- 1. strengthen cripple walls to enable them to function as shear elements, significantly protecting the dwelling from collapsing; and
- 2. bolt sill plates to the foundation, enabling the dwelling to remain in place, rather than sliding off the foundation during an earthquake.

A. CA Building Code for retrofitting existing residential buildings

The retrofit work funded by CRMP is to conform to California law (Appendix Chapter A3 to California Building Code, Title 24, Part 2). The retrofit work will also be subject to any more restrictive local requirements and to the permitting and building-inspection processes of local jurisdictions.

B. Contractor training and requirements

Acritical element of the CRMP program is to encourage and support work performed by private-sector contractors that have received FEMA-supplied, specialized residential-seismic-retrofit training. Accordingly, the program includes the following features.

- 1. Online videos and related tests to illustrate and instruct how to properly perform residential seismic retrofits that meet all applicable residential-seismic-retrofit building codes.
- 2. A public list of contractors that have one or more employees, workers, or other associated persons who have successfully completed the contractor-training videos and tests, made available online to dwelling owners.
- 3. A requirement that each listed contractor perform all program retrofit work in accordance with Chapter A3 and ensure that an employee, worker, or other associated person who has taken and successfully completed the contractor-training videos and tests oversees and approves all program retrofit work performed by the contractor.
- 4. A requirement that each listed contractor confirm that it is a licensed contractor in the State of California in good standing and that it will make available to CRMP, on request, evidence that it:
 - has in force a current California contractor's license in a field reasonably related to residential seismic retrofit work on single-family dwellings in California;
 - b. has in force a current construction bond that meets or exceeds the statutory requirement for such bonds;
 - c. retains evidence of current workers' compensation insurance for all employees of the contractor; and
 - d. demonstrates a commitment to work within the local jurisdiction's building-construction permitting and inspection processes.
- 5. Removal of a contractor from the CRMP list of contractors, at the sole discretion of CRMP, in the event CRMP determines that the contractor has failed to meet the requirements listed in (3) or (4) above or is using CRMP's trademark or anything similar to it or the phrase "Brace + Bolt" in a manner that implies to homeowners or the public that the contractor is affiliated with CRMP beyond being a CRMP-registered contractor.

C. Management team

CRMP is a legally separate entity from its members. It has a governing board consisting of two members appointed by CEA and two members appointed by Cal OES.

Overall responsibility for operations has been delegated by the governing board to the Executive Director in a governing board resolution authorizing the Executive Director to take all necessary and appropriate actions to implement the business plan adopted by the governing board as updated from time to time, with the following limitations:

- 1. obtain prior approval of the governing board for contracts that either (a) involve a cost or obligation to CRMP greater than \$100,000 annually (or if the contract is not for a set amount, where the obligation is likely to exceed \$100,000 annually); or (b) have a duration or likely duration greater than 12 months;
- 2. obtain prior approval of the governing board before commencing litigation or arbitration proceedings; and
- 3. obtain prior approval of the governing board for the annual budget of CRMP.

The Executive Director is authorized to operate CRMP within the framework established by law and the joint exercise of powers agreement that formed CRMP and in accordance with rules and policies adopted by the governing board, including the CRMP Procurement Guidelines and Contracting Manual and the CRMP Expenditures Procedures Manual.

The Executive Director is expected to:

- 1. endeavor continually to identify emerging legal, economic, political, social, technological, and marketplace trends that are likely to affect CRMP's fulfillment of its mission, its operations, solvency, and management and bring to the attention of the governing board all matters that are sensitive in nature or that have a significant policy impact;
- 2. advise the governing board on all matters pertaining to CRMP;
- 3. cooperate with and act as liaison between and among the governing board, the CRMP staff, the members of CRMP and their staffs, departments and agencies of the State of California, the Legislature, the Governor, the State Treasurer, the Insurance Commissioner, and other state officers;
- 4. present to the governing board (with recommendations for) policies, rules, and proposed actions to carry out the provisions of laws that apply to CRMP programs;
- 5. submit to the governing board reports, resolutions, and procedures, and make recommendations for legislative action on changes in CRMP's programs and efforts in connection with the laws that govern the administration of CRMP;
- 6. maintain membership in and participate in the proceedings of state, national and other organizations in the field of earthquake loss mitigation for the purpose of keeping abreast of developments in that field and any and all related fields or endeavors—membership and participation includes traveling to and attending meetings of those organizations, as appropriate, and the Executive Director may designate any staff members (or, as appropriate, a contracted CRMP vendor or consultant) to carry out these delegated duties;
- 7. in consultation with the governing board as needed, act as the primary spokesperson for CRMP to the public and appear before and offer testimony to Legislative committees and address other groups to inform them of the operations, programs, and policies of CRMP as well as positions taken by the governing board (if any) on proposed laws and other issues;
- 8. prepare proposed updates to the CRMP business plan no less frequently than annually and submit the updates to the governing board for consideration and approval;
- 9. oversee, direct, and monitor the performance of services from all CRMP contractors, vendors, consultants, and advisors;

- 10. accept service of summons and any other legal service of process for and on behalf of the governing board and CRMP; and
- 11. execute all documents and authorize the issuance of instructions to accomplish the Executive Director's authorized responsibilities and duties

Under its overall authority and responsibility to administer CRMP, the governing board will retain the following powers:

- 1. deliberate on and adopt basic policy and policy initiatives of CRMP;
- 2. review and adopt the annual budget of CRMP and CRMP's cash-flow plan and approve significant budget and cash-flow plan changes;
- 3. review and adopt the CRMP business plan, approve significant deviations from or actions not in the plan, and review and update the business plan no less frequently than annually;
- 4. approve the ZIP Codes in which dwelling owners will be invited to submit applications to participate in the CRMP program;
- 5. approve marketing plans for the CRMP program;
- 6. evaluate CRMP program results from time to time and make changes in the program that the governing board decides are appropriate;
- 7. approve contracts that fall outside the scope of authority delegated to the Executive Director:
- 8. conduct, or delegate responsibility for, annual performance reviews of key staff; and
- 9. review and approve litigation and arbitration proceedings.

CRMP may employ or contract for staff and consultants as required to administer the program and may contract with private-sector and other organizations to provide goods and services. Management oversight of the program will be provided by the governing board of CRMP through the chief mitigation officer of the CEA, serving as CRMP Executive Director. Cal OES, through its seats on the governing board, will have input into the direction taken by CRMP. No staffing will be provided by Cal OES.

Under California law, the debts, liabilities, and obligations of CRMP will not be debts, liabilities, or obligations of either of its members. CRMP will purchase insurance, including tort-liability insurance and errors and omissions insurance for CRMP, its members, its officers and employees, and the officers and employees of the CEA who provide services to CRMP. CEA and Cal OES will be named in the tort liability insurance

policy as additional insureds. The terms and cost of such insurance must be acceptable to the CEA and to Cal OES.

2. Program Funding

Funding for CRMP will be provided by voluntary advances, contributions, or grants. Funds from each funding source will be identified and tracked in a manner that permits CRMP to separately account for funds from each funding source. CRMP's program rules will be modified as necessary to reflect restrictions and requirements relating to new funding sources.

A. CEA contributions

CEA plans to continue to contribute funds to CRMP in support of the CRMP program from CEA's Earthquake Loss Mitigation Fund. CEA has also contributed to CRMP the use of personnel, equipment and property. The amount and timing of CEA contributions is within the sole discretion of CEA. Funding provided by CEA may be used for CRMP administrative and operating expenses in addition to direct program expenses. The CEA contributions will be used for the program described at www.earthquakebracebolt.com.

B. Multi-Hazard Mitigation Plan and FEMA grants

Cal OES will maintain the State of California Multi-Hazard Mitigation Plan, which is required by federal law in order for the State to receive federal funds for mitigation, disaster recovery, and fire suppression. Cal OES shall not contribute to the CRMP funds appropriated to Cal OES in the state budget. Cal OES, CEA, and CRMP plan to seek federal funding under FEMA's earthquake hazard mitigation grant program and other FEMA funding sources.

C. Other third-party funding

Funds for the CRMP program will be sought from state and other sources and will be accepted if the funding source and any accompanying restrictions and requirements are approved by the governing board of CRMP with the prior written consent of CEA and Cal OES.

3. Other Programs

The CRMP program will not preclude Cal OES or CEA from establishing and operating other mitigation projects or programs.

Governing Board Memorandum

May 16, 2017

Agenda Item #6: Treasurer's Financial Update

Recommended Action: No Action Necessary

Background:

CRMP Treasurer, Tim Richison, will review the CRMP financial statements as of December 31, 2016 and March 31, 2017.

Recommendation:

No action is necessary.

California Residential Mitigation Program (CRMP)

FINANCIAL REPORT

BOARD MEETING Tuesday, May 16, 2017

California Residential Mitigation Program Budgeted Expenditures and Actual Expenditures 2016 Budget Year

| | Approved 2016 Budget 1/1/2016 | Adjustments ^A thru 12/31/2016 | Augmentations thru 12/31/2016 | 2016 Budget after Augmentations and Adjustments | Used Budget as of 12/31/2016 | | Percentage used of Augmented & Adjusted Approved 2016 Budget |
|-----------------------------------------------------|-------------------------------------|---------------------------------------------|----------------------------------|-------------------------------------------------------|---------------------------------|----------------|--------------------------------------------------------------------|
| Revenue | | | | | | | |
| Contribution from Members | \$ - | \$ - | \$ - | \$ - | \$ 1,000,000 | \$ (1,000,000) | >100% |
| FEMA | 300,000 | | | 300,000 | 155,142 | 144,858 | 51.71% |
| Department of Insurance | 3,000,000 | | | 3,000,000 | 3,000,000 | - | 100.00% |
| Total Revenue | 3,300,000 | - | - | 3,300,000 | 4,155,142 | (855,142) | 125.91% |
| CRMP Administration Expenses | | | | | | | |
| Human Resources | | | | | | | |
| Travel | 26,500 | | | 26,500 | 12,097 | 14,403 | 45.65% |
| Other | | | | | 800 | (800) | >100% |
| Total Human Resources | 26,500 | - | - | 26,500 | 12,897 | 13,603 | 48.67% |
| General Office | | | | | | | |
| Board Services | 3,900 | | | 3,900 | 1,767 | 2,133 | 45.31% |
| Administration & Office | 17,000 | | | 17,000 | 9,040 | 7,960 | 53.18% |
| Insurance | 55,065 | | | 55,065 | 36,482 | 18,583 | 66.25% |
| Financial Audit | 50,000 | | | 50,000 | 37,000 | 13,000 | 74.00% |
| Legal Services | 200,000 | | | 200,000 | 75,972 | 124,028 | 37.99% |
| Public Relations for CRMP | 20,000 | (20,000) | | | | | 0.00% |
| Total General Office | 345,965 | (20,000) | - | 325,965 | 160,261 | 165,704 | 49.17% |
| EBB Program Expenses | | | | | | | |
| Software/Information Technology | 23,120 | | | 23,120 | 18,428 | 4,692 | 79.71% |
| Call Center | 64,800 | | | 64,800 | 47,654 | 17,146 | 73.54% |
| Program Evaluations - Customer Service Satisfaction | 50,000 | (50,000) | | - | | - | 0.00% |
| Home Inspection Services | 87,300 | | | 87,300 | 70,500 | 16,800 | 80.76% |
| EBB Marketing | 300,000 | 70,000 | | 370,000 | 372,927 | (2,927) | 100.79% |
| EBB Program Education | 40,000 | | | 40,000 | - | 40,000 | 0.00% |
| Grants to Homeowners (1600 payments at \$3,000) | 5,400,000 | | | 5,400,000 | 4,209,663 | 1,190,337 | 77.96% |
| Total EBB Program Expenses | 5,965,220 | 20,000 | - | 5,985,220 | 4,719,172 | 1,266,048 | 78.85% |
| Total Administrative and Program Expenses | \$ 6,337,685 | \$ - | \$ - | \$ 6,337,685 | \$ 4,892,330 | \$ 1,445,355 | 77.19% |

^AAdjustment to meet CRMP needs for rest of year.

California Residential Mitigation Program Budgeted Expenditures and Actual Expenditures Main Program 2016 Budget Year

| | Approved 2016 Budget 1/1/2016 | • | Augmentations thru 12/31/2016 | 2016 Budget after Augmentations and Adjustments: | Used Budget s of 12/31/2016 | Augmented & Adjusted Approved 2016 Budget Remaining as of 12/31/16 | Percentage used of Augmented & Adjusted Approved 2016 Budget |
|-----------------------------------------------------|-------------------------------------|----------|----------------------------------|--------------------------------------------------|--------------------------------|--------------------------------------------------------------------------|--------------------------------------------------------------------|
| Revenue | | | | | | | |
| Contribution from Members | \$ - | \$ - | \$ - | \$ - | \$ 1,000,000 | \$ (1,000,000) | 100% |
| Total Revenue | - | - | - | - | 1,000,000 | (1,000,000) | 100% |
| CRMP Administration Expenses | | | | | | | |
| Human Resources | | | | | | | |
| Travel | 26,500 | | | 26,500 | 12,097 | 14,403 | 45.65% |
| Other | - | | | - | 800 | (800) | 100% |
| Total Human Resources | 26,500 | - | - | 26,500 | 12,897 | 13,603 | 48.67% |
| General Office | | | | | | | |
| Board Services | 3,900 | | | 3,900 | 1,767 | 2,133 | 45.31% |
| Administration & Office | 17,000 | | | 17,000 | 9,040 | 7,960 | 53.18% |
| Insurance | 55,065 | | | 55,065 | 36,482 | 18,583 | 66.25% |
| Financial Audit | 50,000 | | | 50,000 | 37,000 | 13,000 | 74.00% |
| Legal Services | 200,000 | | | 200,000 | 64,677 | 135,323 | 32.34% |
| Public Relations for CRMP | 20,000 | (20,000) | | | | | 0.00% |
| Total General Office | 345,965 | (20,000) | - | 325,965 | 148,966 | 176,999 | 45.70% |
| EBB Program Expenses | | | | | | | |
| Software/Information Technology | 23,120 | | | 23,120 | 18,428 | 4,692 | 79.71% |
| Call Center | 64,800 | | | 64,800 | 47,116 | 17,684 | 72.71% |
| Program Evaluations - Customer Service Satisfaction | 50,000 | (50,000) | | - | - | - | 0.00% |
| Home Inspection Services | 87,300 | | | 87,300 | 70,500 | 16,800 | 80.76% |
| EBB Marketing | 300,000 | 70,000 | | 370,000 | 356,290 | 13,710 | 96.29% |
| EBB Program Education | 40,000 | | | 40,000 | - | 40,000 | 0.00% |
| Grants to Homeowners | 2,100,000 | | | 2,100,000 | 1,054,521 | 1,045,479 | 50.22% |
| Total EBB Program Expenses | 2,665,220 | 20,000 | - | 2,685,220 | 1,546,855 | 1,138,365 | 57.61% |
| Total Administrative and Program Expenses | \$ 3,037,685 | \$ - | \$ - | \$ 3,037,685 | \$ 1,708,718 | \$ 1,328,967 | 56.25% |

 $^{^{\}mathrm{A}}\!\mathsf{Adjustment}$ to meet CRMP needs for rest of year.

California Residential Mitigation Program Project Budget Expenditures Napa EBB as of December 31, 2016

| | | | | Used | 2016 | Total | R | emaining | Used of |
|------------------|------------------------------------------------|---------------|-----|------------|---------------|---------------|----|-----------|---------|
| | | Project | | Budget | Used | Used |] | Budget | Budget |
| _ | | Budget | Thr | u 12/31/15 | Budget | Budget | | <u>\$</u> | % |
| Revenue: | | | | | | | | | |
| | FEMA Reimbursement Grant | \$ 300,000 | \$ | - | \$ 155,142 | \$ 155,142 | \$ | 144,858 | 52% |
| | CEA Matching Contribution ¹ | 100,000 | | 49,364 | 47,556 | 96,920 | | 3,080 | 97% |
| | Total Revenue | \$ 400,000 | \$ | 49,364 | \$ 202,698 | \$ 252,062 | \$ | 147,938 | 63% |
| Expenses: | | | | | | | | | |
| CEA Matcl | ning Expenses: | | | | | | | | |
| | Staff Time ¹ | \$ 36,500 | \$ | 1,349 | \$ 35,984 | \$ 37,333 | \$ | (833) | 102% |
| | Website ¹ | 3,000 | | 48,015 | 11,572 | 59,587 | | (56,587) | 1986% |
| | | 39,500 | | 49,364 | 47,556 | \$ 96,920 | \$ | (57,420) | 245% |
| CRMP Exp | enses: | | | | | | | | |
| | Legal Services | 12,500 | | 19,440 | 11,295 | 30,735 | | (18,235) | 246% |
| | Call Center | 9,000 | | = | 538 | 538 | | 8,462 | 6% |
| | Marketing | 28,000 | | 9,996 | 16,287 | 26,283 | | 1,717 | 94% |
| | Insurance | 1,000 | | - | - | - | | 1,000 | 0% |
| | Photos of each house | 10,000 | | | - | - | | 10,000 | 0% |
| | | 60,500 | | 29,436 | 28,120 | 57,556 | | 2,944 | 95% |
| Homeown | er Incentives: | | | | | | | | |
| | Grants to homeowners (100 payments at \$3,000) | 300,000 | | - | 155,142 | 155,142 | | 144,858 | 52% |
| | Total Expenses | \$ 400,000 | \$ | 78,800 | \$ 230,818 | \$ 309,618 | \$ | 90,382 | 77% |

¹ FEMA matching requirements for revenue and expenses are only shown on project budget, they are not part of CRMP overall budget.

California Residential Mitigation Program Project Budget Expenditures State of California - Department of Insurance as of December 31, 2016

| | | Project Budget | Used Budget Thru 12/31/15 | 2016 Used Budget | Total Used Budget | Remaining Budget \$ | Used of Budget % |
|------------------|------------------------------------------------------------------------|-------------------|---------------------------------|------------------------|-------------------------|---------------------------|------------------------|
| Revenue: | Appropriation - 2015/2016 Program Total Revenue | \$3,000,000 | <u>\$</u> - | \$3,000,000 | \$3,000,000 | \$ - \$ - | 100% 100% |
| Expenses: | Country to the management (1,000 meaning at \$2,000) | ¢ 2 000 000 | ¢. | | | ¢. | 1000/ |
| | Grants to homeowners (1,000 payments at \$3,000) Total Expenses | \$3,000,000 | \$ - | \$3,000,000 | \$3,000,000 | \$ - | 100% 100% |

California Residential Mitigation Program Budgeted Expenditures and Actual Expenditures 2017 Budget Year

| | Approved 2017 Budget 1/1/2017 | Adjustments thru 3/31/2017 | Augmentations thru 3/31/2017 | 2017 Budget after Augmentations and Adjustments | Used Budget as of 3/31/2017 | Augmented & Adjusted Approved 2017 Budget Remaining as of 3/31/2017 | Percentage used of Augmented & Adjusted Approved 2017 Budget |
|--------------------------------------------------|-------------------------------|-------------------------------|---------------------------------|-------------------------------------------------------|--------------------------------|---------------------------------------------------------------------------|--------------------------------------------------------------------|
| Revenue | | | | | | | |
| Contribution from Members | \$ - | \$ - | \$ - | \$ - | \$ 1,350,000 | \$ (1,350,000) | 100.00% |
| FEMA | 150,000 | | | 150,000 | - | 150,000 | 0.00% |
| Department of Insurance | 3,000,000 | | | 3,000,000 | | 3,000,000 | 0.00% |
| Total Revenue | 3,150,000 | - | - | 3,150,000 | 1,350,000 | 1,800,000 | 42.86% |
| CRMP Administration Expenses | | | | | | | |
| Human Resources | | | | | | | |
| Travel | 37,000 | | | 37,000 | 7,413 | 29,587 | 20% |
| Total Human Resources | 37,000 | - | - | 37,000 | 7,413 | 29,587 | 20.04% |
| General Office | | | | | | | |
| Board Services | 3,500 | | | 3,500 | 275 | 3,225 | 7.86% |
| Administration & Office | 62,150 | | | 62,150 | 392 | 61,758 | 0.63% |
| Insurance | 38,000 | | | 38,000 | - | 38,000 | 0.00% |
| Financial Audit | 50,000 | | | 50,000 | - | 50,000 | 0.00% |
| Legal Services | 200,000 | | | 200,000 | 5,385 | 194,615 | 2.69% |
| Total General Office | 353,650 | - | - | 353,650 | 6,052 | 347,598 | 1.71% |
| EBB Program Expenses | | | | | | | |
| Software/Information Technology | 23,650 | | | 23,650 | 2,548 | 21,102 | 10.77% |
| Call Center | 110,000 | | | 110,000 | 16,400 | 93,600 | 14.91% |
| Home Inspection Services | 95,000 | | | 95,000 | - | 95,000 | 0.00% |
| EBB Marketing | 325,000 | | | 325,000 | 112,225 | 212,775 | 34.53% |
| EBB Program Education | 75,000 | | | 75,000 | - | 75,000 | 0.00% |
| Grants to Homeowners (2,505 payments at \$3,000) | 7,515,000 | | | 7,515,000 | 585,605 | 6,929,395 | 7.79% |
| Total EBB Program Expenses | 8,143,650 | - | - | 8,143,650 | 716,778 | 7,426,872 | 8.80% |
| Total Administrative and Program Expenses | \$ 8,534,300 | \$ - | \$ - | \$ 8,534,300 | \$ 730,243 | \$ 7,804,057 | 8.56% |

California Residential Mitigation Program Budgeted Expenditures and Actual Expenditures Main Program 2017 Budget Year

| | Approved 2017 Budget 1/1/2017 | Adjustments thru 3/31/2017 | Augmentations thru 3/31/2017 | · <u>—</u> | 2017 Budget after Augmentations and Adjustments | Used Budget as of 3/31/2017 | Apj | gmented & Adjusted proved 2017 Budget ining as of 3/31/2017 | Percentage used of Augmented & Adjusted Approved 2017 Budget |
|--------------------------------------------------|-------------------------------|-------------------------------|-------------------------------------|------------|-------------------------------------------------------|--------------------------------|-----|-------------------------------------------------------------------|--------------------------------------------------------------------|
| Revenue | | | | | | | | | |
| Contribution from Members | \$ - | \$ - | \$ - | \$ | - | \$ 1,350,000 | \$ | (1,350,000) | 100% |
| Total Revenue | - | - | - | | - | 1,350,000 | | (1,350,000) | 100% |
| CRMP Administration Expenses Human Resources | | | | | | | | | |
| Travel | 37,000 | | | | 37,000 | 7,413 | | 29,587 | 20.04% |
| Total Human Resources | 37,000 | - | - | | 37,000 | 7,413 | | 29,587 | 20.04% |
| General Office | | | | | | | | | |
| Board Services | 3,500 | | | | 3,500 | 275 | | 3,225 | 7.86% |
| Administration & Office | 62,150 | | | | 62,150 | 392 | | 61,758 | 0.63% |
| Insurance | 38,000 | | | | 38,000 | - | | 38,000 | 0.00% |
| Financial Audit | 50,000 | | | | 50,000 | - | | 50,000 | 0.00% |
| Legal Services | 200,000 | | | | 200,000 | 5,385 | | 194,615 | 2.69% |
| Total General Office | 353,650 | - | - | | 353,650 | 6,052 | | 347,598 | 1.71% |
| EBB Program Expenses | | | | | | | | | |
| Software/Information Technology | 23,650 | | | | 23,650 | 2,548 | | 21,102 | 10.77% |
| Call Center | 108,500 | | | | 108,500 | 16,301 | | 92,199 | 15.02% |
| Home Inspection Services | 95,000 | | | | 95,000 | - | | 95,000 | 0.00% |
| EBB Marketing | 325,000 | | | | 325,000 | 110,774 | | 214,226 | 34.08% |
| EBB Program Education | 75,000 | | | | 75,000 | - | | 75,000 | 0.00% |
| Grants to Homeowners (1,455 payments at \$3,000) | 4,365,000 | | | | 4,365,000 | 552,605 | | 3,812,395 | 12.66% |
| Total EBB Program Expenses | 4,992,150 | - | - | | 4,992,150 | 682,228 | | 4,309,922 | 13.67% |
| Total Administrative and Program Expenses | \$ 5,382,800 | \$ - | \$ | \$ | 5,382,800 | \$ 695,693 | \$ | 4,687,107 | 12.92% |

California Residential Mitigation Program Project Budget Expenditures Napa EBB as of March 31, 2017

| | | Project Budget | Used Budget u 12/31/16 | 2017 Used Budget | Total Used Budget | emaining Budget \$ | Remaining Budget % |
|------------------|------------------------------------------------|-------------------|------------------------------|----------------------------|-------------------------|--------------------------|--------------------------|
| Revenue: | | | | | | | |
| | FEMA Reimbursement Grant | \$ 300,000 | \$ 155,142 | \$ - | \$ 155,142 | \$ 144,858 | 52% |
| | CEA Matching Contribution ¹ | 100,000 | 96,920 | 1,970 | 98,890 | 1,110 | 99% |
| | Total Revenue | \$ 400,000 | \$ 252,062 | \$ 1,970 | \$ 254,032 | \$ 145,968 | 64% |
| Expenses: | | | | | | | |
| CEA Matc | hing Expenses: | | | | | | |
| | Staff Time ¹ | \$ 36,500 | \$ 37,333 | \$ 1,651 | \$ 38,984 | \$ (2,484) | 107% |
| | Website ¹ | 3,000 | 59,587 | 319 | 59,906 | (56,906) | 1997% |
| | | 39,500 | 96,920 | 1,970 | \$ 98,890 | \$ (59,390) | 250% |
| CRMP Exp | penses: | | | | | | |
| | Legal Services | 12,500 | 30,735 | - | 30,735 | (18,235) | 246% |
| | Call Center | 9,000 | 538 | 99 | 637 | 8,363 | 7% |
| | Marketing | 28,000 | 26,283 | 1,451 | 27,734 | 266 | 99% |
| | Insurance | 1,000 | - | - | - | 1,000 | 0% |
| | Photos of each house | 10,000 | _ | | - | 10,000 | 0% |
| | | 60,500 | 57,556 | 1,550 | 59,106 | 1,394 | 98% |
| Homeown | er Incentives: | | | | | | |
| | Grants to homeowners (100 payments at \$3,000) | 300,000 | 155,142 | 33,000 | 188,142 | 111,858 | 63% |
| | Total Expenses | \$ 400,000 | \$ 309,618 | \$ 36,520 | \$ 346,138 | \$ 53,862 | 87% |

¹ FEMA matching requirements for revenue and expenses are only shown on project budget, they are not part of CRMP overall budget.

California Residential Mitigation Program Project Budget Expenditures State of California - Department of Insurance as of March 31, 2017

| | | Project Budget | Bud | lget 2/31/16 | τ | 017 Jsed Idget | τ | otal Jsed udget | Remaining Budget | Used of Budget |
|-----------|------------------------------------------------------------------------|----------------------------|-----------|-----------------|-----------|----------------------|----|-----------------------|---------------------|----------------|
| Revenue: | Appropriation - 2016/2017 Program Total Revenue | \$3,000,000 | \$ | <u>-</u> | \$ | <u>-</u> - | \$ | <u>-</u> | \$3,000,000 | 0% |
| Expenses: | Grants to homeowners (1,000 payments at \$3,000) Total Expenses | \$3,000,000 \$3,000,000 | <u>\$</u> | | <u>\$</u> | <u>-</u> | \$ | <u>-</u> | \$3,000,000 | 0% 0% |

Governing Board Memorandum

May 16, 2017

Agenda Item #7: Insurance Update

Recommended Action: No Action Necessary

Background:

CRMP Treasurer, Tim Richison, will provide a recap of the CRMP insurance policies.

Recommendation:

No action is necessary.

California Residential Mitigation Program Summary of Insurance Coverage

| Policy Type | Carrier | Effective Dates | Coverage |
|---------------------------------------------------------------------|-------------|----------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|
| General Liability with Umbrella | Foremost | 8/15/16-8/15/17 | Covers Property, General Liability, Emplyoment Practices and Umbrella policy. Limit of Coverage varies based on type of coverage |
| Directors & Officers including Employment Practice and Liability | Westchester | 8/15/16-8/15/17 | D&O aggregate limit of \$2 million, Employment Practices aggregate limit of \$2 million |
| Excess Directors & Officers | Landmark | 8/15/16-8/15/17 | Limit of \$3 million, in excess of \$2 million |
| Cyber ¹ | Beazley | 1/12/16-1/12/17 (to renew with same company) | Aggregrate Limit of \$2 million |

¹When we renew the Cyber Insurance at the end of 2017, we plan to try to extend for seven months to align all policy insurance effective dates.

CRMP Governing Board Memorandum

May 16, 2017

Agenda Item 8: Earthquake Brace + Bolt Update

Recommended Action: Information Only

Background:

2016 Earthquake Brace + Bolt Program

The retrofit goal for the 2016 Earthquake Brace + Bolt (EBB) program was 600 retrofits. In addition to those retrofits, 1,000 retrofits were funded by \$3 million provided through an appropriation from the State of California to the California Department of Insurance, which has granted those funds to the CEA for mitigation-grant purposes. As of Nov 3, 2016, CRMP exhausted the \$3 million in state funding.

We are currently closing out the 2016 program with the goal of May 31. The following retrofits are completed and in progress as of May 2:

- Completed retrofits 1525
- Permits 94

TOTAL 1619

FEMA Hazard Mitigation Grant Program funding

The goal for the Napa Earthquake Brace + Bolt program, funded by FEMA's Hazard Mitigation Grant Program, is 100 retrofits.

As of May 2, 2017, the following retrofits are in progress:

- Completed retrofits 70
- Permits received 11
- Extensions requested 3
- Accepted 26

TOTAL 110

2017 Earthquake Brace + Bolt Program

The overall goal for the 2017 EBB program is 2,000 retrofits. Again this year, the first 1,000 retrofits will be funded by a \$3 million State of California appropriation through the Department of Insurance to CEA.

Homeowner registration was open January 25 through February 27 and 5,760 homeowners registered. On March 16, 4,000 homeowners were accepted into the program and the remaining were placed on the waitlist and notified. Those waitlisted were also informed they would be invited into the program in July.

As of May 2, the following retrofits have been completed and are underway—

- Completed retrofits 103
- Permits received 432
- Extensions requested 73
- Accepted 3162

TOTAL 3770

Recommendation:

Information only.

CRMP Governing Board Memorandum

May 16, 2017

Agenda Item 9: 2018 EBB ZIP Codes

Recommended Action: Approve 2018 EBB Zip Codes

Background:

Executive Director Janiele Maffei will present for Board approval 2018 EBB ZIP Codes, based on Board-adopted protocols.

Recommendation:

Approve 2018 EBB ZIP Codes.

CRMP Governing Board Memorandum

May 16, 2017

Agenda Item 10: Adoption of quarterly meeting schedule and revision of

2017 Governing Board Meeting calendar

Recommended Action: Adopt quarterly meeting schedule and revised 2017 Governing

Board meeting calendar

Background:

Ms. Aguirre will present a proposal to adopt a quarterly meeting schedule and a revised 2017 Governing Board Meeting calendar for approval.

Recommendation:

Adopt quarterly meeting schedule and approve revised 2017 Governing Board meeting calendar.

CALIFORNIA RESIDENTIAL MITIGATION PROGRAM PROPOSED GOVERNING BOARD MEETING DATES 2017

| MEETING DATE | LOCATION |
|-----------------------------|------------------------------------------------------------------------------------------------------------------|
| JANUARY 17 1:00pm | California Earthquake Authority 801 K Street, Suite 1000 Sacramento, CA 95814 |
| CANCELLED MARCH 21 1:00pm | California Earthquake Authority 801 K Street, Suite 1000 Sacramento, CA 95814 |
| MAY 16 1:00pm | Governor's Office of Emergency Services ("Cal OES") 3650 Schriever Avenue MPR1 Mather, California 95655 |
| JULY 11 1:00pm | California Earthquake Authority 801 K Street, Suite 1000 Sacramento, CA 95814 |
| SEPTEMBER 12 1:00pm | Governor's Office of Emergency Services ("Cal OES") 3650 Schriever Avenue MPR1 Mather, California 95655 |
| NOVEMBER 14 1:00pm | California Earthquake Authority 801 K Street, Suite 1000 Sacramento, CA 95814 |
| DECEMBER 13 1:00pm | California Earthquake Authority 801 K Street, Suite 1000 Sacramento, CA 95814 |
| INQUIRIES & GENERAL INFO: | MEDIA CONTACT: |
| Jacqueline Ball | D'Anne Ousley |
| 916-661-5607 (Direct) | 916-661-5524 (Direct) |
| jball@Calquake.com | dousley@calquake.com |

Persons with disabilities may request special accommodations at any CRMP governing board meeting or may request the accommodation necessary to receive agendas or materials prepared for its board meetings. Please contact Jacqueline Ball by telephone, toll free, at (877) 232-4300 or by email at Jacqueline ball@calquake.com. We would appreciate hearing from you at least five (5) days before the meeting date to best allow us to meet your needs.

38