

CRMP

California Residential Mitigation Program A Joint Powers Authority

Date of Notice: Friday, December 2, 2022

PUBLIC NOTICE

A PUBLIC MEETING OF THE GOVERNING BOARD OF THE CALIFORNIA RESIDENTIAL MITIGATION PROGRAM

NOTICE IS HEREBY GIVEN that the Governing Board of the **California Residential Mitigation Program (CRMP)** will **conduct a remote teleconference meeting** on Monday, December 12, 2022, at 12:30 pm PST. There will be no physical meeting location. The Bagley-Keene Open Meeting Act applies generally to meetings of the Governing Board, and this meeting is open to the public—public participation, comments, and questions will be welcome for each agenda item. All items are appropriate for action if the Governing Board wishes to take action. Agenda items may be taken out of order.

This meeting will be conducted by teleconference only as authorized under Government Code section 11133 (SB 189, June 30, 2022). None of the locations from which Governing Board members will participate will be open to the public. All members of the public shall have the right to observe the meeting (except for any closed session items) and offer comment at this public meeting as described in this Notice.

DATE: Monday, December 12, 2022

TIME: 12:30 p.m.

TEAMS ACCESS TO MEETING: *

By Computer (Open the Microsoft Teams App, or navigate to [Join a Microsoft Teams Meeting by ID | Microsoft Teams](#)):

Enter Meeting ID: 273 186 384 99

Passcode: Yd3WTi

Direct Link: [Click here to join the meeting](#)

Dial-in-Number: +1 323-886-4439 United States, Los Angeles (Toll)
Enter Conference ID Number: 610 086 405#

Public Participation: The telephone lines of members of the public who dial into the meeting to observe and comment will initially be muted to prevent background noise from disrupting the meeting. Public phone lines will be unmuted during all portions of the meeting that are appropriate for public comment, to allow members of the public to comment. Please see additional instructions below regarding Public Participation Procedures.

*CRMP may be unable to control unforeseen technical difficulties of the platform's audio feed of this meeting; if such technical difficulties occur, CRMP will take reasonable actions to resolve the technical difficulties to avoid disruption to public participation in the future.

PUBLIC PARTICIPATION PROCEDURES: All members of the public shall have the right to observe the meeting and offer comment during this meeting as outlined below. The acting Chair of the Governing Board will indicate when a portion of the meeting is to be opened for public comment. As indicated below, please register in order to provide comment. When it is your turn to comment, unmute your line, introduce yourself and proceed with your comment. The Chair of the meeting reserves the right to limit the time for comment. Members of the public should be prepared to complete their comments within approximately three (3) minutes, but more or less time may be allotted by the Chair.

- **If you wish to provide a public comment, please register with Maura White via email at mwhite@calquake.com at least one hour prior to the start of the meeting to ensure your participation.**
 - Any submitted email requesting to speak during public comment should include reference in the subject line of the email referencing this meeting, and the body of the email should specify if the comment is or is not regarding a specific agenda item.

ACCESSIBILITY ACCOMMODATIONS: Pursuant to the Americans with Disabilities Act, persons who need assistance in order to participate in this meeting should, prior to the meeting, contact Maura White via email at mwhite@calquake.com. We would appreciate hearing from you at least five (5) days before the meeting date to best allow us to meet your needs.

AGENDA:

1. Call to order and member roll call:

Laurie Johnson, Chair, CRMP Governing Board
Lori Nezhura, Vice Chair Appointee, Deputy Director, Cal OES
Jennifer Bollinger, Chief Counsel, Cal OES
Tom Welsh, CEA Appointee, CRMP Governing Board

Establishment of a quorum

2. Consideration and approval of the minutes of the August 23, 2022, CRMP Governing Board meeting.
3. Consideration and approval of the minutes of the September 6, 2022, CRMP Governing Board meeting.
4. CRMP Executive Director Janiele Maffei will present designation of Tom Welsh, General Counsel, CEA, to act for Governing Board member Jim Lombard, Chief Administrative Officer, CEA, at meetings of the Governing Board beginning on September 30, 2022.
5. CRMP Treasurer Benjamin Kirwan will review the CRMP financial statements as of October 31, 2022.

6. CRMP Treasurer Benjamin Kirwan will review the proposed CRMP 2023 Budget, for approval.
7. CRMP Executive Director Janiele Maffei will present her executive report.
8. CRMP Program Manager Mark Grissom will present the CRMP Mitigation (Earthquake Brace + Bolt) update.
9. CRMP Program Manager Mark Grissom will present the proposed CRMP 2023 Governing Board meeting schedule, for approval.
10. Public comment on items that do not appear on this agenda and public requests that those matters be placed on a future agenda.
11. Adjournment.

Inquiries/General Information:

Maura White

mwhite@calquake.com

To view this notice on the CRMP website, please visit www.quakeretrofits.com

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Persons with disabilities may request special accommodations at this or any future CRMP Governing Board meeting or may request the accommodation necessary to receive agendas or materials prepared for its board meetings.

Please contact Maura White by email at mwhite@calquake.com. We would appreciate hearing from you at least five days before the meeting date to best allow us to meet your needs.

NOTE: You might have received this notice because your name, or that of your organization, appears on a public-notice list maintained by the California Earthquake Authority. If, in the future, you do not wish to receive public notices pertaining to the California Residential Mitigation Program, please send your request by email to info@californiaresidentialmitigationprogram.com.

CRMP Governing Board Memorandum

December 12, 2022

Agenda Item 2: Consideration and Approval of Board Minutes

Recommended Action: Review and approve Board minutes

Background:

Approval of Board minutes from August 23, 2022.

Recommendation:

Staff recommends approval of the Board teleconference minutes from August 23, 2022.



Draft Meeting Minutes
are not available.

Please see CRMP Governing
Board Meeting
Approved Minutes.

CRMP Governing Board Memorandum

December 12, 2022

Agenda Item 3: Consideration and Approval of Board Minutes

Recommended Action: Review and approve Board minutes

Background:

Approval of Board minutes from September 6, 2022.

Recommendation:

Staff recommends approval of the Board teleconference minutes from September 6, 2022.



Draft Meeting Minutes
are not available.

Please see CRMP Governing
Board Meeting
Approved Minutes.

CRMP Governing Board Memorandum

December 12, 2022

Agenda Item 4: CRMP Governing Board Member Appointment

Recommended Action: No action required – information only

Background:

CRMP Executive Director, Janiele Maffei, will present the letter dated September 27, 2022, for designation of Tom Welsh, General Counsel, CEA, to act for governing board member Jim Lombard, Chief Administrative Officer, CEA, at meetings of the Governing Board beginning September 30, 2022. This designation is effective indefinitely unless it is revoked by another letter to the CRMP Board members.

Recommendation:

No action required – information only.



September 27, 2022

To the California Residential Mitigation Program:

Please be advised that California Residential Mitigation Program (CRMP) Governing Board member, Jim Lombard, will be departing California Earthquake Authority (CEA) effective September 30, 2022. This will confirm that I hereby designate CEA General Counsel, Tom Welsh, to serve on the CRMP Governing Board, effective immediately.

Sincerely,

A handwritten signature in black ink, appearing to read 'Glenn Pomeroy', is positioned below the word 'Sincerely,'. The signature is fluid and cursive, with a large initial 'G' and a long, sweeping tail.

Glenn Pomeroy
CEO
California Earthquake Authority

CRMP Governing Board Memorandum

December 12, 2022

Agenda Item 5: Treasurer's Financial Update

Recommended Action: No action required – information only

Background:

CRMP Treasurer, Benjamin Kirwan, will review the CRMP financial statements as of October 31, 2022.

Recommendation:

No action is necessary.

California Residential Mitigation Program
(CRMP)

FINANCIAL
REPORT

BOARD MEETING

Monday, December 12, 2022

California Residential Mitigation Program
Balance Sheet
As of October 31, 2022
Unaudited

Assets

Cash and cash equivalents	\$ 1,447,150
Accounts receivable	<u>3,528,063</u>
Total assets	<u><u>4,975,213</u></u>

Liabilities and Fund Balance

Liabilities:

Accounts payable and accrued expenses	<u>83,919</u>
Total liabilities	<u>83,919</u>

Fund Balance:

Unassigned	<u>4,891,294</u>
Total fund balance	<u>4,891,294</u>
Total liabilities and fund balance	<u><u>\$ 4,975,213</u></u>

California Residential Mitigation Program
Statement of Revenues, Expenditures and Changes in Fund Balance
For the Ten Months Ended October 31, 2022

Unaudited

Revenues:

Contributions from other governments	\$ 5,422,695
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Total revenues	5,422,695
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Expenditures:

Administration and office expenses	2,733
Audit services	59,750
Board services	1,644
Grants to homeowners	5,360,830
Inspection services	149,445
Insurance	56,079
IT administrative support	26,204
Legal services	52,718
Marketing services/Program Education	275,812
Program support	3,525
	<hr/>
Total expenditures	5,988,740
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Net change in fund balance (566,045)

Fund balance, beginning of year

 5,457,339

Fund balance, end of year to date

 \$ 4,891,294

California Residential Mitigation Program
Budgeted Expenditures and Actual Expenditures
2022 Budget Year
as of October 31, 2022

	2022 Actual Revenues and Expenditures	Approved 2022 Budget	Variance \$	%
Revenue				
FEMA - 4344 ¹	\$ 3,049,068	\$ 3,600,000	\$ (550,932)	-15.30%
FEMA - 4407 ESS ¹	-	3,500,000	(3,500,000)	-100.00%
FEMA - 4407 EBB ¹	1,340,978	3,000,000	(1,659,022)	-55.30%
FEMA - 4308 ²	1,032,649	-	1,032,649	0.00%
Total Revenue	\$ 5,422,695	\$ 10,100,000	\$ (4,677,305)	-46.31%
CRMP Administration Expenses				
EBB Marketing/Program Education	\$ 275,812	\$ 650,000	\$ 374,188	57.57%
Home Inspection Services	149,445	190,000	40,555	21.34%
Financial Audit	59,750	65,500	5,750	8.78%
Software/IT Support	26,204	54,600	28,396	52.01%
Legal Services	52,718	50,000	(2,718)	-5.44%
Insurance	56,079	28,200	(27,879)	-98.86%
Administration & Office	2,733	11,800	9,067	76.84%
Call Center	3,525	10,000	6,475	64.75%
Travel	-	8,000	8,000	100.00%
Board Services	1,644	1,800	156	8.67%
Professional Due and Memberships	-	800	800	100.00%
Total Administration Expenses	627,910	1,070,700	442,790	41.36%
Grants to Homeowners				
Grants to Homeowners - FEMA 4344	3,049,068	3,600,000	550,932	15.30%
Grants to Homeowners - FEMA 4407 ESS	-	3,500,000	3,500,000	100.00%
Grants to Homeowners - FEMA 4407 EBB	1,340,978	3,000,000	1,659,022	55.30%
Grants to Homeowners - CRMP EBB	21,350	2,300,000	2,278,650	99.07%
Grants to Homeowners - FEMA 4308	949,434	-	(949,434)	0.00%
Total Grants to Homeowners	5,360,830	12,400,000	7,039,170	56.77%
Total Administrative and Grants to Homeowners	\$ 5,988,740	\$ 13,470,700	\$ 7,481,960	55.54%

¹ FEMA revenue is direct reimbursement based, so revenue is adjusted monthly to match FEMA incentive payments paid.

² CRMP was awarded an additional \$80 million for FEMA 4308 in March 2022. The updated grant provisions related to FEMA 4308 allow for reimbursement of \$3 million related to administrative costs of administering the \$80 million dollar grant. The bulk of the administrative costs are for salaries, which are a CEA Mitigation expenditure, and therefore not reimbursed to CRMP, and not included on this budget report. Requested reimbursements for CRMP directly incurred expenses (such as marketing) are included.

CRMP Governing Board Memorandum

December 12, 2022

Agenda Item 6: 2023 CRMP Proposed Budget

Recommended Action: Board Approval Needed

Background:

CRMP annually presents its program and operational budget for approval to the Governing Board.

Analysis:

Staff has prepared attachment A to assist the board in reviewing the proposed 2023 budget for the CRMP. This attachment compares the 2023 proposed budget to the 2022 actual expenses as of October 31, 2022.

The increase in proposed expenditures is directly related to expected increase in incentive payments for the various grant programs. Grants to homeowners are \$5,360,830 for the ten months ending October 31, 2022. The 2023 proposed budget for grants to homeowners, for all programs, is \$26,720,000. Additional information regarding the breakout of the grants is listed on attachment A.

Total budgeted program revenue for 2023 is \$29,720,000. This revenue will primarily come from grants received from FEMA to cover consumer incentives payments made by CRMP. The grants are received on a reimbursement basis, and the 2023 projected revenue represents the projected consumer incentives that will be processed in fiscal year 2023. This revenue will be recognized monthly based on monthly incentives paid.

In addition, CEA Mitigation will be contributing \$3,000,000 in 2023 to the CRMP. The \$3,000,000 contribution will be used to cover administrative and operational costs that are not covered by the FEMA grants, and any other potential cash-flow needs of CRMP during fiscal year 2023.

All other activity is consistent between 2023 and 2022.

Recommendation:

CRMP staff recommends approval of the 2023 CRMP Budget, as presented.

**California Residential Mitigation Program
2023 Proposed Budget vs 2022 Actuals (as of October 31, 2022)**

	2023 Proposed Budget	2022 Actuals 10/31/2022	Difference	2022 Approved Budget
Revenue				
FEMA *	\$ 26,720,000	\$ 5,422,695	\$ 21,297,305	\$ 10,100,000
Contribution from Members	3,000,000	-	3,000,000	-
Total Revenue	\$ 29,720,000	\$ 5,422,695	\$ 24,297,305	\$ 10,100,000
CRMP Administrative Expenses				
EBB Marketing/Program Education	\$ 550,000	\$ 275,812	\$ 274,188	\$ 650,000
Home Inspection Services	280,000	149,445	130,555	190,000
Financial Audit	65,000	59,750	5,250	65,500
Software/IT Support	54,600	26,204	28,396	54,600
Legal Services	50,000	52,718	(2,718)	50,000
Insurance	59,500	56,079	3,421	28,200
Administration & Office	8,300	2,733	5,567	11,800
Call Center	6,500	3,525	2,975	10,000
Travel	3,000	-	3,000	8,000
Board Services	1,800	1,644	156	1,800
Professional Due and Memberships	800	-	800	800
Total Administrative Expenses	1,079,500	627,910	451,590	1,070,700
Grants to Homeowners				
Grants to Homeowners - FEMA 4344	210,000	3,049,068	(2,839,068)	3,600,000
Grants to Homeowners - FEMA 4407 ESS	2,250,000	-	2,250,000	3,500,000
Grants to Homeowners - FEMA 4407 EBB	2,400,000	1,340,978	1,059,022	3,000,000
Grants to Homeowners - EBB	360,000	21,350	338,650	2,300,000
Grants to Homeowners - FEMA 4308	21,500,000	949,434	20,550,566	-
Total Grants to Homeowners	26,720,000	5,360,830	21,359,170	12,400,000
Total Administrative and Program Expenses	\$ 27,799,500	\$ 5,988,740	\$ 21,810,760	\$ 13,470,700

* FEMA revenue is received on a reimbursement basis, and the revenue represents the consumer incentives processed for the FEMA programs as well as some administrative costs. The FEMA revenue will be adjusted monthly to reflect the reimbursement.

Grant Program Breakdown:

1. 4344 - 70 retrofits at \$3,000 each.
2. 4407 ESS - 150 retrofits at \$15,000 each.
3. 4407 EBB - 800 retrofits at \$3,000 each.
4. EBB (CRMP funding) - 30 retrofits at \$7,000 each and 50 retrofits at \$3,000 each.
5. 4308 - 6,000 retrofits at \$3,000 each and 500 retrofits at \$7,000 each.

CRMP Governing Board Memorandum

December 12, 2022

Agenda Item 7: Executive Report by Executive Director Janiele Maffei

Recommended Action: No action required – information only

Background:

Executive Director Janiele Maffei will provide an update on the CRMP and CEA mitigation interests and projects.

Recommendation:

No action necessary.

CRMP Governing Board Memorandum

December 12, 2022

Agenda Item 8: California Residential Mitigation Program incentive program
(CRMP Earthquake Brace + Bolt)

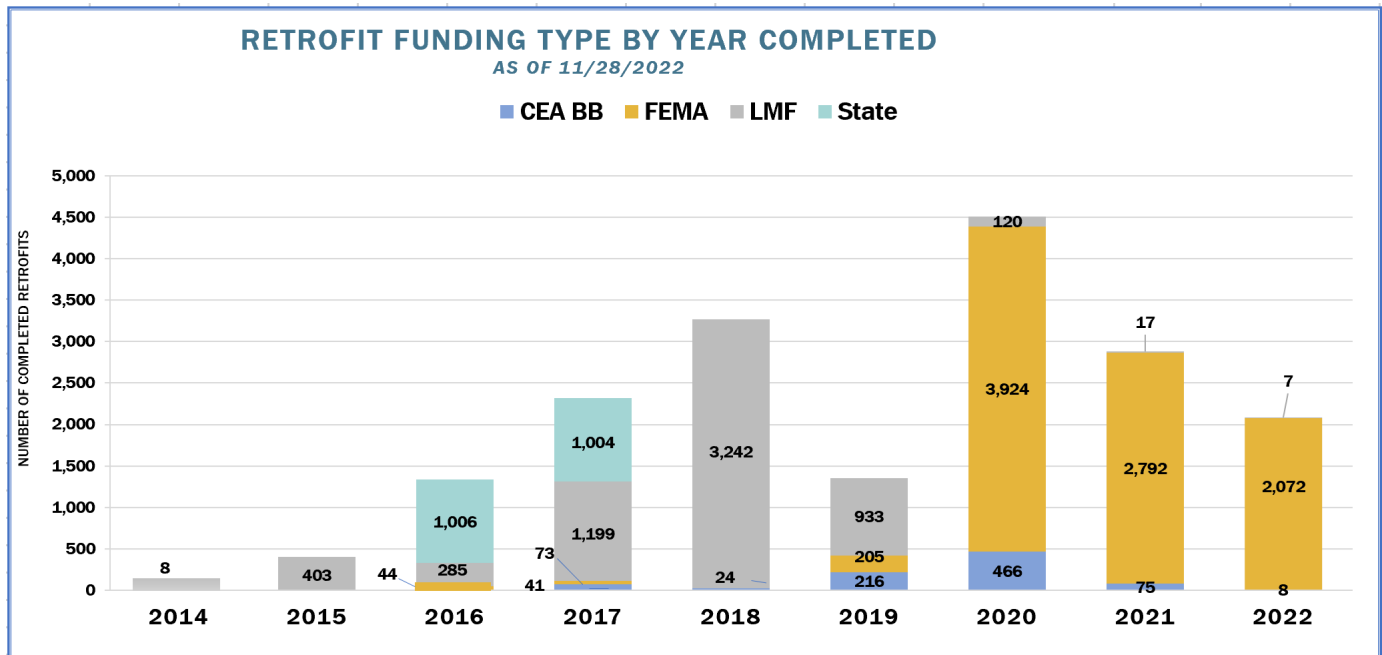
Recommended Action: No action required – information only

CRMP Earthquake Brace + Bolt Programs

Although the number of completed retrofits had started to slow because EBB has nearly completed all retrofits in the HMGP 4344 grant, overall, more than 18,161 have been completed. Application submittal from our other programs is now starting to pick up. The funding for the HMGP 4407 EBB program has 1,666 grants available, of which 623 are completed, and 966 are in-process. All retrofits available in the initial HMGP 2019 DR-4308 grant (1,337) have been completed. CEA was awarded an additional \$80M under the HMGP 4308 grant and with the additional funding, the HMGP 2021 DR-4308 program has 21,072 grants available (18,043 main grants and 3,029 supplementary grants). There are 391 retrofits completed and 3,823 in-process, with 1,332 supplemental grant recipients in-process. The remaining 22 waitlisted supplemental grant applicants were brought into the program on October 27, 2022. Our most recent registration just ended, with over 19,600 homeowners registering to participate. The CRMP-funded program, with 1,000 grants available, has 599 retrofits completed, 1 currently in-progress and no extensions. This program will remain open while there are FEMA-funded programs available to allow applicants who started work prior to approval an opportunity to receive a grant.

Earthquake Brace + Bolt Program 11/30/2022 CRMP and CEA by Program Cycle			
Program	Completed	In Progress	Status
2014-2018 EBB	7,598	N/A	Closed
FEMA Napa EBB	110	N/A	Closed
CEA BB	862	N/A	Closed
CRMP 2019 EBB	599	1	Open
FEMA – funded HMGP DR 4308, 4344, & 4407	8,993	4,823	Open
Total	18,162	4,824	N/A

Funding for retrofits have come from CEA for the CEA Brace + Bolt (CEA BB) Program for policyholders, which is now closed to new registrations; and the Cal OES-administered FEMA Hazard Mitigation Grant Program (HMGP), the Loss Mitigation Fund (LMF) and the State for the retrofits completed in the Earthquake Brace + Bolt Program (EBB).



EBB staff continue to be busy working from home since the last board meeting (August 10th – November 28th):

- 8,657 Incoming Calls (119 calls/day)
- 5,052 Outbound Calls
- 3,602 Emails Answered
- 1,143 Applications sent to FEMA
- 1,113 Retrofits Completed

In addition to phone calls, emails and applications processed, staff continue to work with CEA IT to roll out the updated backend database system, enhancements for the supplemental grant initiative, bug fixes, and development of the Earthquake Soft-story program.

Future Funding Opportunities

CRMP continues to look beyond present funding sources—the primary source has been the CEA Earthquake Loss Mitigation Fund—for additional funding sources, including the Cal OES-administered FEMA *Hazard Mitigation Grant Program* (HMGP) and *Building Resilient Infrastructure and Communities* (BRIC) grants.

Current HMGP and BRIC applications (submitted and waitlisted) include requests for an additional \$236M in funding:

Cal OES/FEMA Grant Funding Applications			
Grant Program	Funding Request	Program Type	Status
HMGP DR 4308	\$84M	EBB	Approved—time extension to 4/1/23
HMGP DR 4344	\$20M	EBB	Approved—time extension to 4/30/23
HMGP DR 4407	\$5M	EBB	Approved
HMGP DR 4407	\$5M	ESS	Approved
HMGP DR 4431	\$3M	EBB	Waitlisted
HMGP DR 4434	\$3M	EBB	Waitlisted
HMGP DR 4558	\$20M	EBB	Submitted last RFI response on 11/4/21
HMGP DR 4569	\$50M	ESS	Waitlisted
HMGP DR 4558 Round II	\$50M	ESS	Waitlisted
HMGP DR 4569	\$20M	EBB	Waitlisted
BRIC	\$20M	Multi-family ESS	Approved Round 1—8/22
2022 HMGP	\$20M	EBB	Submitted last RFI response on 7/7/22
2022 HMGP	\$50M	ESS	Submitted last RFI response on 7/1/22
2022 HMGP	\$5M	PrepareCA	Submitted last RFI response on 7/1/22

EBB Program Contractors

Of the contractors on the EBB Directory (Directory), 381 have completed at least one retrofit. As contractors withdraw from the Directory, licenses are not renewed, or a contractor has not completed the training, a discrepancy between registered contractors and contractors on the Directory may occur. Eighteen contractors have joined the Directory since the last board meeting and nineteen contractors who had previously completed retrofits in the program have fallen off. All current contractors have been contacted and encouraged to update the ZIP Codes in which they are willing to work.

Contractors in EBB Directory- Range of Retrofits Paid (as of 10/31/2022 COB)										
Paid Retrofits	0	1	2-5	6-10	11-20	21-49	50-99	100-399	400+	Total
16,435	745	113	99	50	33	33	21	20	12	1,126

Contractors with 1 or more paid retrofits:	381
Average Retrofits/Contractor:	43

Note: The number of completed retrofits is lower than total completed because it does not include retrofits completed by contractors not on the Directory. The CEA BB program did not require policyholders to use contractors on the Directory.

EBB Northern and Southern Regional Differences

Retrofit costs in Northern California have increased slightly since the last report, from \$5,558, which was comprised of retrofits completed in earlier grants, to \$6,169 and remain more expensive than Southern California. In Southern California, there was a slight decrease in the average cost from \$5,076 to \$5,042 in the 2021 program. The Executive Director will provide additional detail in her executive report and future data.

Northern CA Retrofits (as of 10/31/2022 COB)						
Program Year:	2016	2017	2018	2019	2020	2021
Total # of Retrofits:	585	828	1,173	1,769	2,165	315
Average Cost:	\$9,167	\$8,899	\$8,496	\$7,673	\$7,083	\$6,169
Median Cost:	\$7,500	\$7,361	\$6,670	\$6,285	\$5,901	\$5,450
Min Cost:	\$928	\$1,143	\$955	\$646	\$593	\$3,000
Max Cost:	\$75,465	\$54,362	\$63,430	\$86,198	\$61,253	\$29,750

*only includes EBB 2016, EBB 2017, EBB 2018, EBB 2019 (CRMP, FEMA 4308 & 4344), FEMA 2020, FEMA 2021

Southern CA Retrofits (as of 10/31/2022 COB)						
Program Year:	2016	2017	2018	2019	2020	2021
Total # of Retrofits:	970	1,357	2,177	1,877	2,690	444
Average Cost:	\$4,597	\$4,726	\$4,936	\$4,846	\$4,949	\$5,042
Median Cost:	\$3,950	\$3,934	\$4,160	\$4,250	\$4,400	\$4,500
Min Cost:	\$562	\$1,197	\$877	\$724	\$912	\$2,978
Max Cost:	\$46,664	\$45,390	\$54,096	\$61,684	\$52,400	\$15,300

*only includes EBB 2016, EBB 2017, EBB 2018, EBB 2019 (CRMP, FEMA 4308 & 4344), FEMA 2020, FEMA 2021

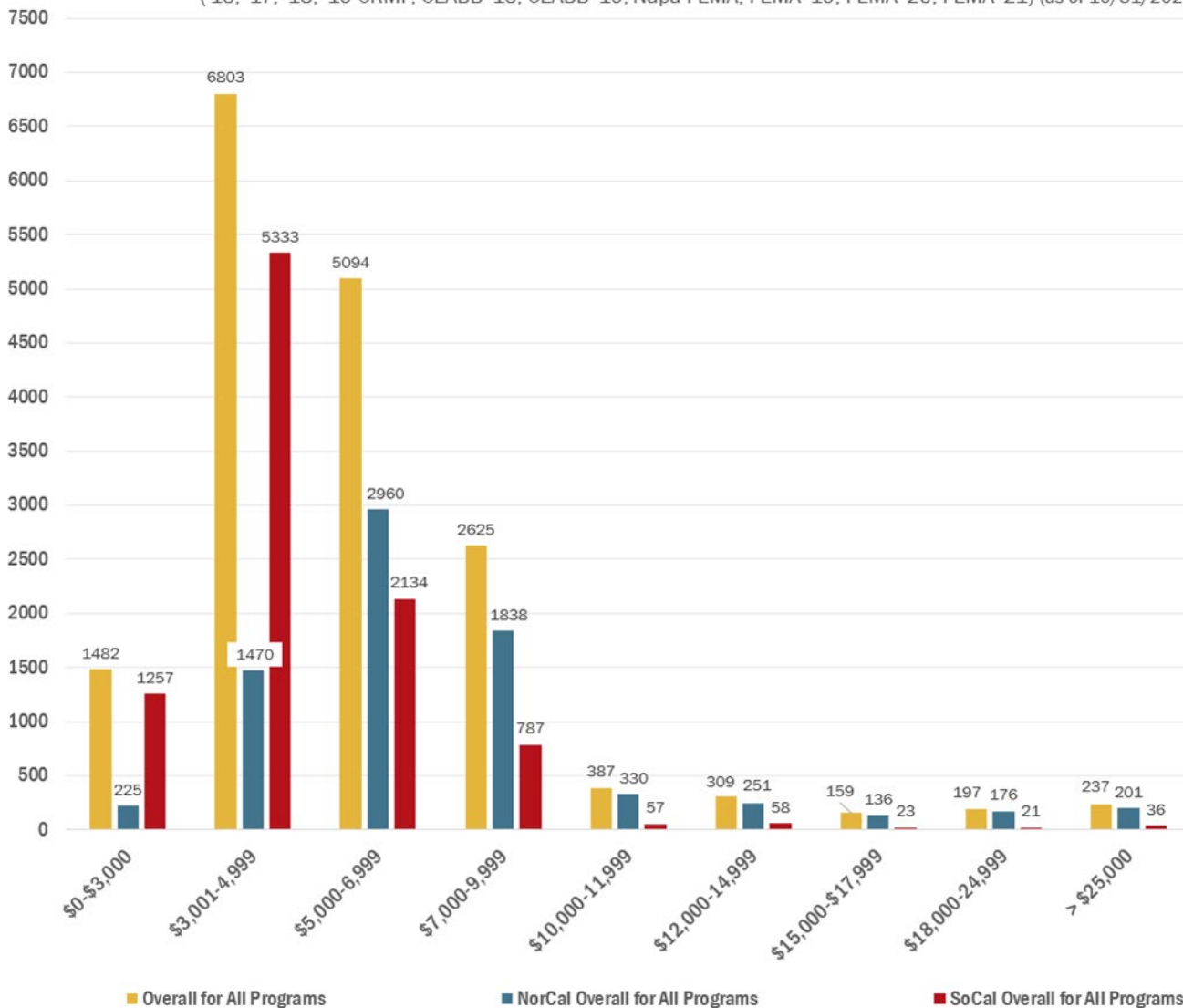
All Programs Overall Retrofits (as of 10/31/2022 COB)	
Program Year:	'16, '17, '18, '19 CRMP, CEABB '16, CEABB '19, Napa FEMA, FEMA '19, FEMA '20
Total # of Retrofits:	17,293
Average Cost:	\$6,158
Median Cost:	\$5,080
Min Cost:	\$562
Max Cost:	\$93,541

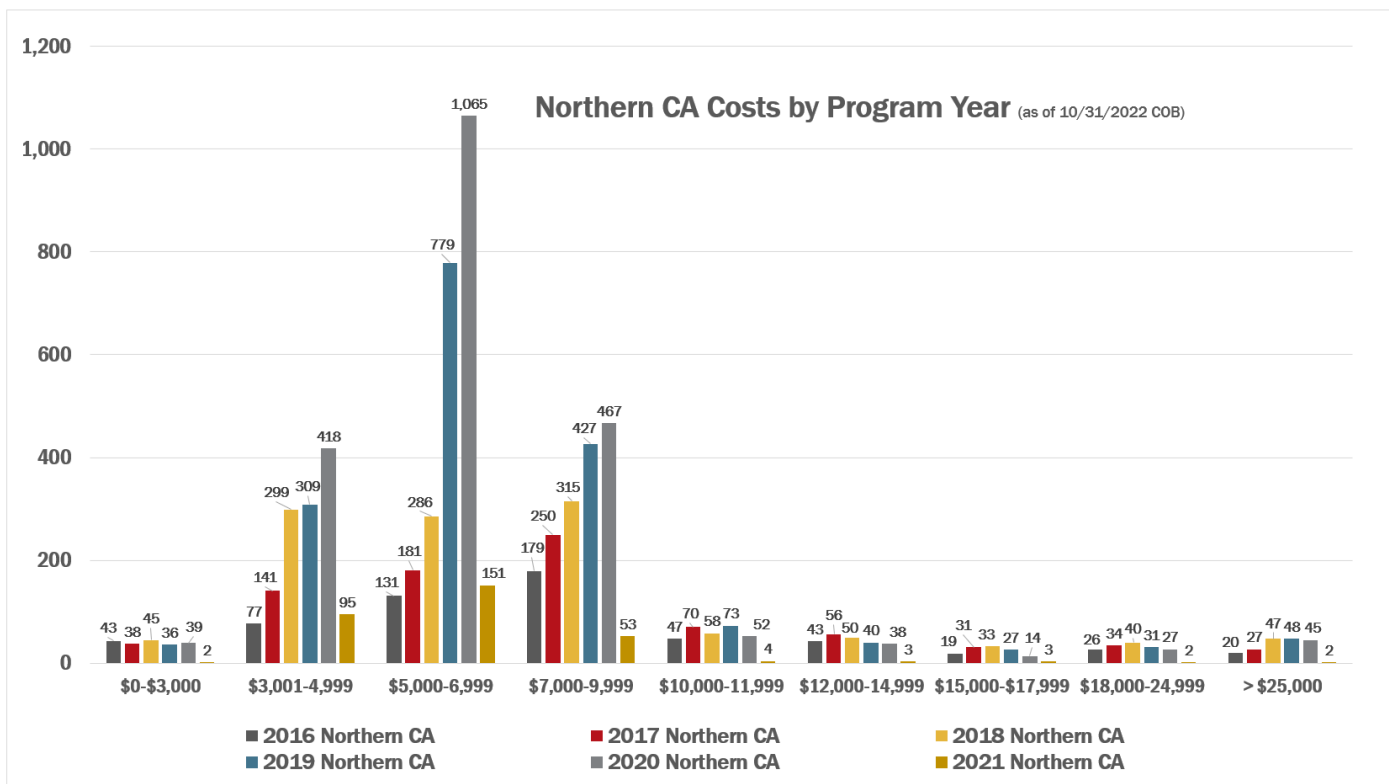
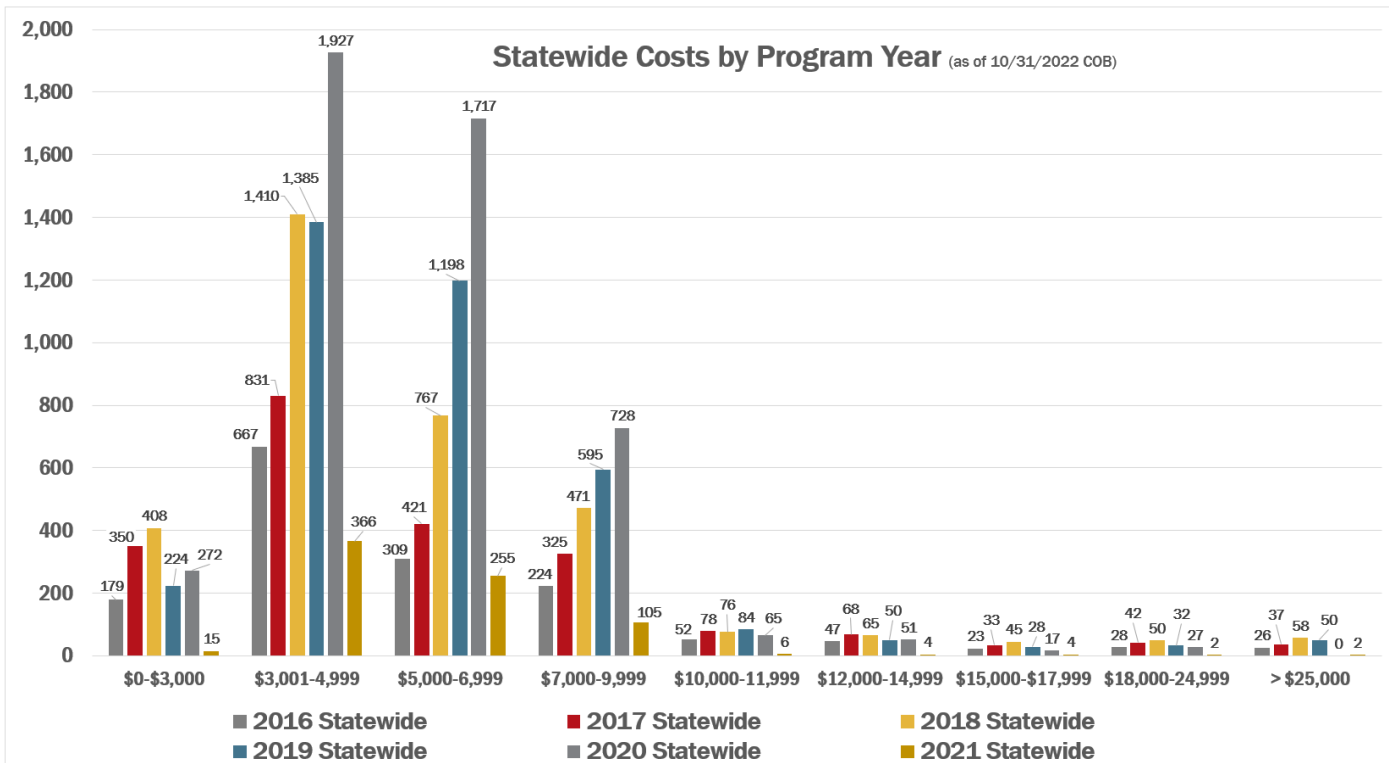
The cost of retrofits within specific ranges remained stable during this reporting period. For all retrofits completed, 9% cost less than \$3,001. Of the completed retrofits 3% were under \$3,001 in Northern

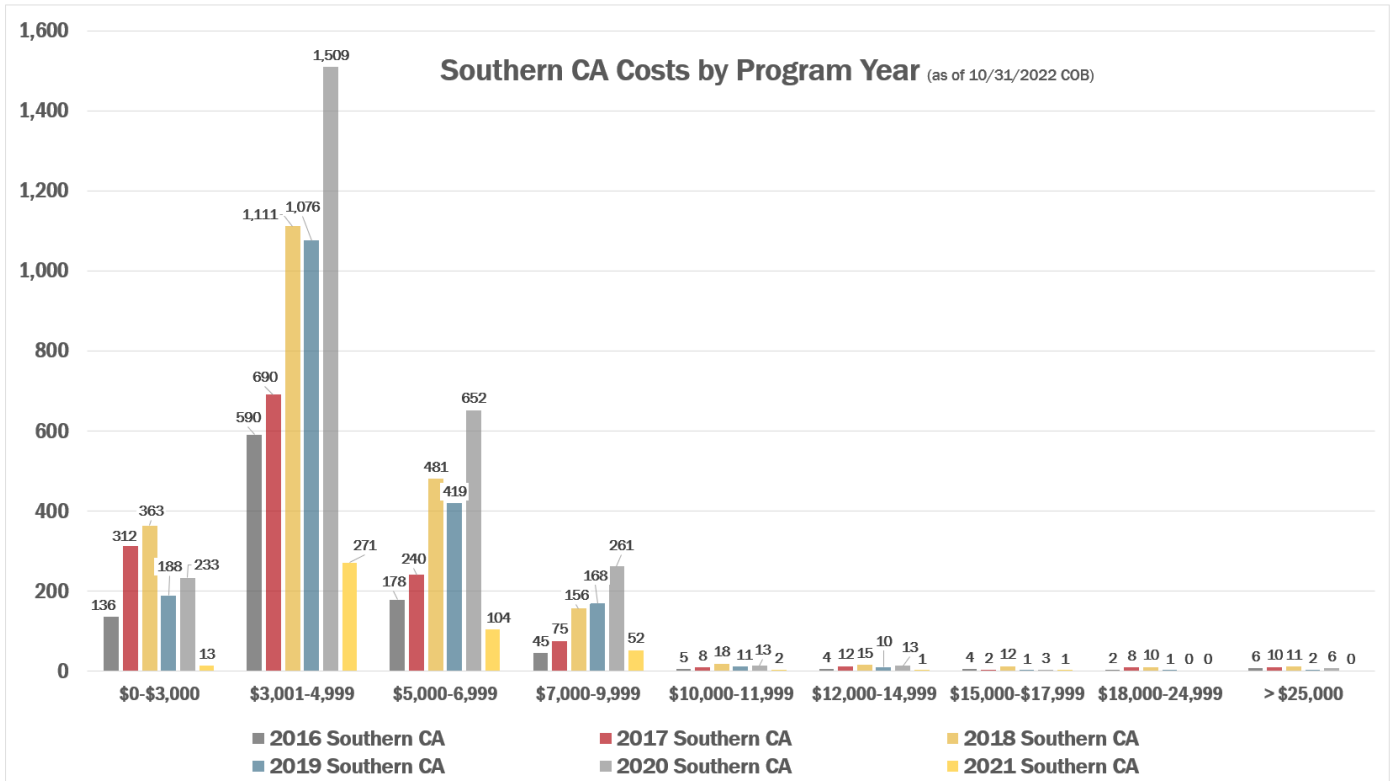
California and 13% are in Southern California. A total of 48% of the completed retrofits cost less than \$5,000. A further breakdown of this data shows 22% of completed retrofits were in Northern California and 68% in Southern California. A total of 77% of all retrofits cost less than \$7,000, 61% in Northern California and 90% in Southern California, and 93% cost less than \$10,000.

Regional Cost Overall for All Programs

('16, '17, '18, '19 CRMP, CEABB '16, CEABB '19, Napa FEMA, FEMA '19, FEMA '20, FEMA '21) (as of 10/31/2022 COB)







Engineered and Non-Engineered Retrofits

Engineered retrofits continue to be substantially more costly than non-engineered retrofits. With 14 engineered retrofits completed in the 2021 program, the average cost increased from the previous quarterly report from \$9,600 to \$12,559. Non-engineered retrofits have increased slightly from \$5,257 to \$5,377.

Retrofits by Type (as of 10/31/2022 COB)										
	2017 Program		2018 Program		2019 Programs		2020 Program		2021 Programs	
Type of Retrofit	Engineered	Non-Engineered	Engineered	Non-Engineered	Engineered	Non-Engineered	Engineered	Non-Engineered	Engineered	Non-Engineered
Total # of Retrofits:	227	1,958	313	3,037	291	3,355	295	4,560	14	745
Average Cost:	\$15,335	\$5,263	\$15,243	\$5,249	\$14,883	\$5,466	\$13,778	\$5,391	\$12,559	\$5,377
Median Cost:	\$13,541	\$4,500	\$12,083	\$4,510	\$10,353	\$5,141	\$9,712	\$5,078	\$9,733	\$4,950
Min Cost:	\$2,661	\$1,143	\$1,673	\$877	\$1,540	\$646	\$1,747	\$593	\$3,862	\$2,978
Max Cost:	\$54,362	\$40,200	\$63,430	\$60,844	\$86,198	\$18,853	\$61,253	\$52,400	\$29,750	\$18,069

(Table Source: (10-31-2022) Engineered Vs. Plan Set Retrofits)

Withdrawn Applications and Completion Rates

During each program cycle, a significant number of applicants withdraw from the programs. The percentage of withdrawn homeowners for the 2021 program is almost evenly distributed between the two regions, which is different from the 2019 program, but continues to be lower in Southern California. The completion rate for the 2018 EBB program was 45%. The rate for the 2019 and 2020 programs will not be calculated

until the programs close. Given the delay in accepting homeowners into the 2019 program and the current economic impact of COVID-19, EBB is unsure what to expect for the 2019 and 2020 FEMA-funded completion, but as additional retrofits are completed it appears the completion rate may be impacted.

Withdrawn Homeowners (as of 10/31/2022 COB)																				
Program	2021 FEMA (4308 & 4407)		2020 FEMA 4344		2019 FEMA (4308 & 4344)		2019 CRMP		Bay and LA 2018		Bay and LA 2017		Bay and LA & Napa '16		Bay and LA, 1st Qtr & Napa '15		Pilot 2013		Total	
Southern California	2,563	47%	3,487	48%	1,861	38%	128	34%	2,191	52%	1,435	40%	1,110	39%	552	38%	52	38%	13,379	44%
Northern California	2,927	53%	3,707	52%	3,020	62%	252	66%	1,989	48%	2,153	60%	1,772	61%	886	62%	86	62%	16,792	56%
Total	5,490	100%	7,194	100%	4,881	100%	380	100%	4,180	100%	3,588	100%	2,882	100%	1,438	100%	138	100%	30,171	100%

Other Items of Interest

- HMGP DR 4407 – The Earthquake Soft-story Program funded by HMGP 4407 is under development and is expected to open for registration in early 2023. 36 ZIP Codes are confirmed as a part of the pilot program in the following Northern California Counties: San Francisco and Alameda (Cities, San Francisco, Berkeley, and Oakland). In Southern California, Los Angeles County cities of Los Angeles and Pasadena have confirmed they will participate, with ZIP codes to be confirmed within the next month.
- CRMP was notified in early August that the 2021 \$20M BRIC grant submitted for a multi-family, soft-story program was moved to Round 1 of the process. The application is currently undergoing review by FEMA’s Environmental and Historic Review process and further programmatic evaluation. Funding is anticipated to be approved.
- CRMP is working with marketing contractors, ZOOM and KP Public Affairs, on a contractor outreach plan, expected to launch first quarter of 2023. Outreach activities include providing free marketing materials and other resources to contractors currently on the EBB Contractor Directory, encouraging additional participation in areas where contractors trained in seismic retrofitting are few.

CRMP Governing Board Memorandum

December 12, 2022

Agenda Item 9: Proposed 2023 CRMP Governing Board Meeting Schedule

Recommended Action: Board approval needed

Background:

CRMP Program Manager Mark Grissom will present to the Board the proposed 2023 CRMP Governing Board Meeting Schedule, for approval.

Recommendation:

Staff recommends the Board approve the proposed CRMP 2023 Governing Board meeting schedule.

CALIFORNIA RESIDENTIAL MITIGATION PROGRAM

PROPOSED 2023 MEETING DATES

MEETING DATE	LOCATION
FEBRUARY 14 1:00pm	Teams Meeting
MAY 16 1:00pm	Teams Meeting
AUGUST 15 1:00pm	Teams Meeting
NOVEMBER 7 1:00pm	Teams Meeting
INQUIRIES & GENERAL INFO: Maura White 916-281-4905 (Direct) mwhite@calquake.com	MEDIA CONTACT: D'Anne Ousley 916-661-5524 (Direct) dousley@calquake.com

Persons with disabilities may request special accommodations at this or any future CRMP Governing Board meeting or may request the accommodation necessary to receive agendas or materials prepared for its board meetings. Please contact Maura White by email at mwhite@calquake.com. We would appreciate hearing from you at least five days before the meeting date to best allow us to meet your needs.